

Local Market Update – August 2012

A RESEARCH TOOL PROVIDED BY THE MINNEAPOLIS AREA ASSOCIATION OF REALTORS®



MINNEAPOLIS AREA Association
of REALTORS®

Crystal

+ 17.1%

Change in
New Listings

+ 3.4%

Change in
Closed Sales

+ 55.3%

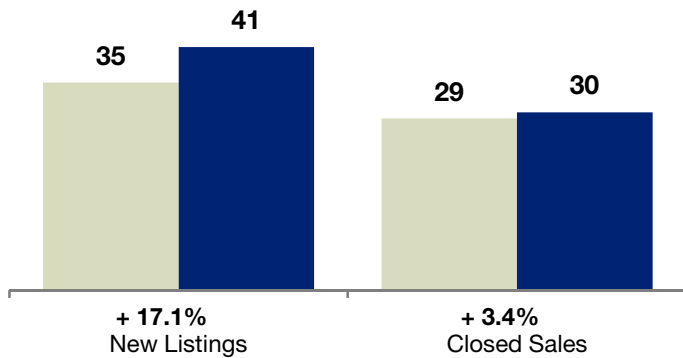
Change in
Median Sales Price

	August			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	35	41	+ 17.1%	313	337	+ 7.7%
Closed Sales	29	30	+ 3.4%	215	247	+ 14.9%
Median Sales Price*	\$92,750	\$144,000	+ 55.3%	\$105,000	\$124,950	+ 19.0%
Average Sales Price*	\$100,921	\$128,384	+ 27.2%	\$106,978	\$121,935	+ 14.0%
Price Per Square Foot*	\$67	\$79	+ 17.9%	\$67	\$75	+ 12.2%
Percent of Original List Price Received*	85.7%	97.0%	+ 13.2%	86.1%	94.4%	+ 9.7%
Days on Market Until Sale	151	116	- 23.4%	159	111	- 30.3%
Inventory of Homes for Sale	144	94	- 34.7%	--	--	--
Months Supply of Inventory	6.1	3.0	- 51.2%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

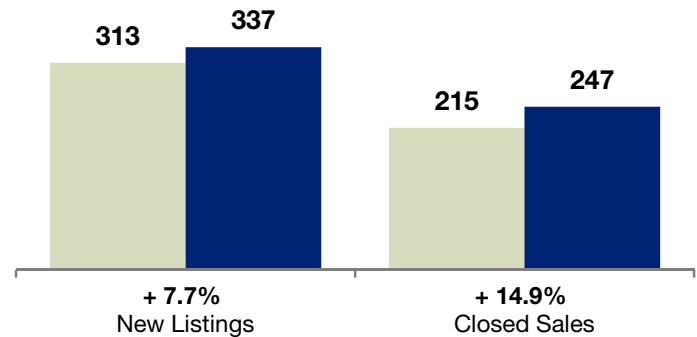
August

■ 2011 ■ 2012



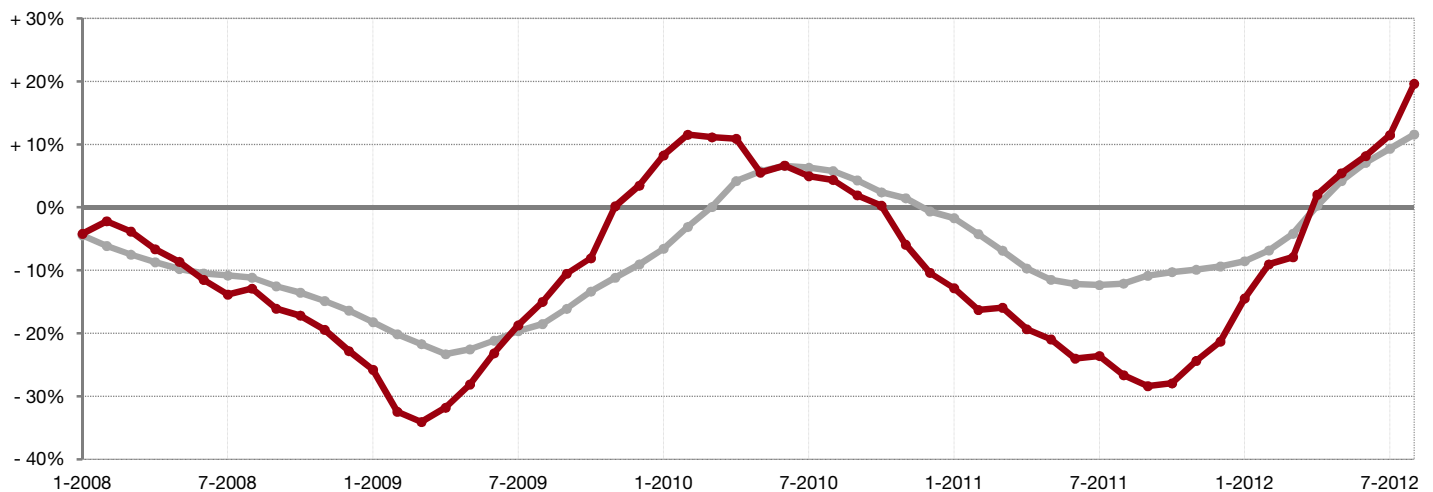
Year to Date


■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

Twin Cities Region —
Crystal —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of September 10, 2012. All data from Regional Multiple Listing Service, Inc. | Powered by 10K Research and Marketing. | Sponsored by Royal Credit Union  www.rcu.org