

Cannon Falls

- 11.8%

Change in
New Listings

0.0%

Change in
Closed Sales

- 61.5%

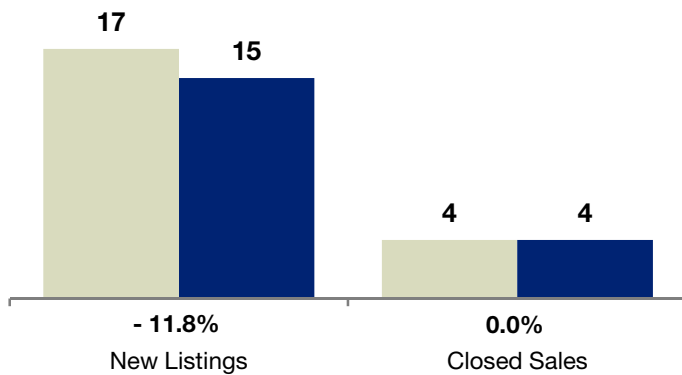
Change in
Median Sales Price

	February			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	17	15	- 11.8%	28	27	- 3.6%
Closed Sales	4	4	0.0%	7	9	+ 28.6%
Median Sales Price*	\$145,500	\$56,000	- 61.5%	\$135,000	\$69,000	- 48.9%
Percent of Original List Price Received*	89.4%	83.7%	- 6.4%	88.9%	81.6%	- 8.1%
Days on Market Until Sale	85	59	- 30.1%	84	162	+ 93.2%
Inventory of Homes for Sale	146	160	+ 9.6%	--	--	--
Months Supply of Inventory	26.5	23.4	- 11.8%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

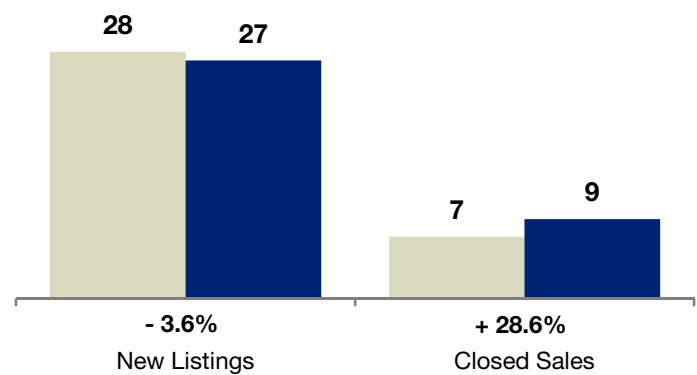
February

■ 2010 ■ 2011



Year to Date

■ 2010 ■ 2011



Change in Median Sales Price from Prior Year (6-Month Average)**

Twin Cities Region —
Cannon Falls —

