

**- 34.2%**      **- 34.0%**      **+ 3.0%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

## Bloomington

### February

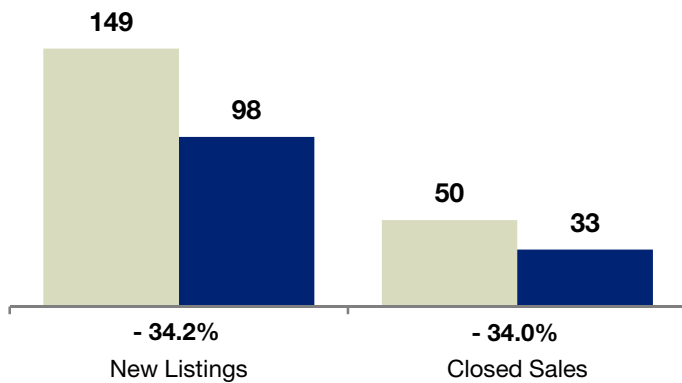
### Year to Date

	2010	2011	+ / -	2010	2011	+ / -
New Listings	149	98	- 34.2%	281	200	- 28.8%
Closed Sales	50	33	- 34.0%	96	80	- 16.7%
Median Sales Price*	\$168,000	\$173,000	+ 3.0%	\$169,650	\$170,000	+ 0.2%
Percent of Original List Price Received*	93.3%	91.1%	- 2.3%	92.1%	91.0%	- 1.1%
Days on Market Until Sale	135	142	+ 5.4%	132	140	+ 5.9%
Inventory of Homes for Sale	408	403	- 1.2%	--	--	--
Months Supply of Inventory	5.3	6.1	+ 16.3%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

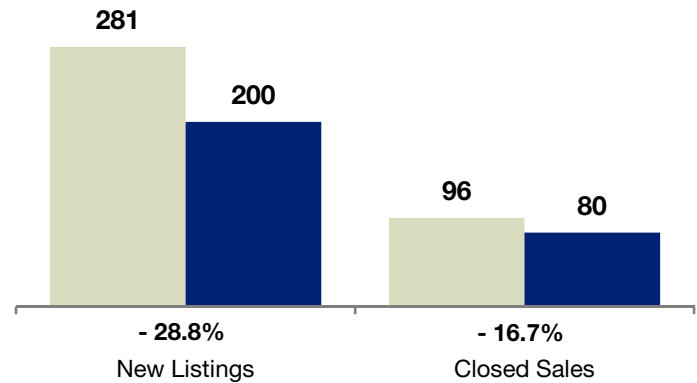
### February

■ 2010 ■ 2011

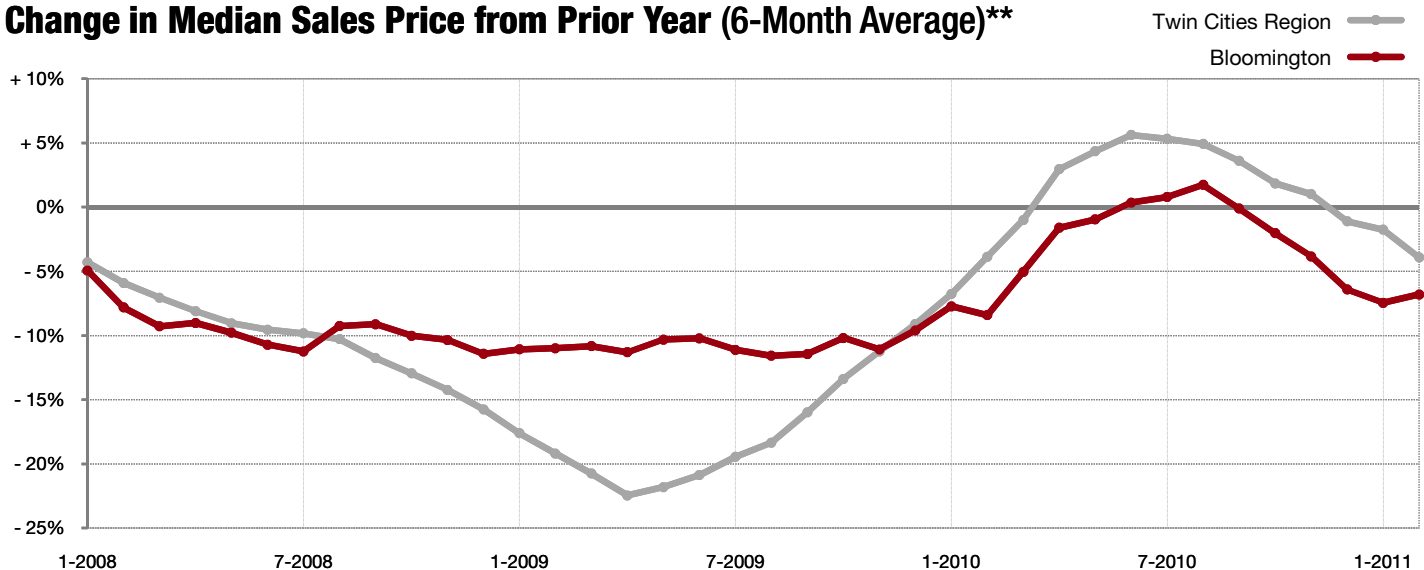


### Year to Date

■ 2010 ■ 2011



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



## New Listings

	2-2010	2-2011	+ / -	YTD 2010	YTD 2011	+ / -
379 - Bloomington-East	48	29	- 39.6%	100	72	- 28.0%
380 - Bloomington-West	101	69	- 31.7%	181	129	- 28.7%

## Closed Sales

	2-2010	2-2011	+ / -	YTD 2010	YTD 2011	+ / -
	19	13	- 31.6%	32	31	- 3.1%
	31	21	- 32.3%	64	50	- 21.9%

## Median Sales Price

	2-2010	2-2011	+ / -	YTD 2010	YTD 2011	+ / -
379 - Bloomington-East	\$150,000	\$170,000	+ 13.3%	\$147,750	\$142,000	- 3.9%
380 - Bloomington-West	\$189,000	\$159,750	- 15.5%	\$197,250	\$177,500	- 10.0%

## Days on Market Until Sale

	2-2010	2-2011	+ / -	YTD 2010	YTD 2011	+ / -
	106	142	+ 33.4%	94	144	+ 52.8%
	152	136	- 10.6%	151	135	- 10.6%

## Pct. Of Original Price Received

	2-2010	2-2011	+ / -	YTD 2010	YTD 2011	+ / -
379 - Bloomington-East	97.6%	89.4%	- 8.3%	96.6%	89.7%	- 7.1%
380 - Bloomington-West	90.7%	92.3%	+ 1.8%	89.8%	91.9%	+ 2.3%

## Inventory

	2-2010	2-2011	+ / -	2-2010	2-2011	+ / -
	155	153	- 1.3%	5.2	6.4	+ 21.7%
	252	249	- 1.2%	5.3	6.0	+ 13.0%

## Months Supply