

# 2003 Residential Real Estate Activity Report

A publication of the Minneapolis Area Association of REALTORS®

The Minneapolis Area Association of REALTORS® has published monthly and annual housing sales reports since 1960. The scope and detail of reports have expanded over time as home sales have grown throughout the region and computer technology has provided us with more reporting options.

Early reports only included property sales in Minneapolis and western suburbs. Some previous reports combined all sales together in a category called "all property types." Even today, the report does not distinguish between existing home sales and new construction reported to MLS.

During most of the 1990's this report included only single family detached homes. Beginning in the year 2000, single family has been defined as single family detached, condominiums, townhouses and twin houses and the report only includes sales reported from the 13 county metropolitan area.

This information is published on our web site at [www.mplsrealtor.com](http://www.mplsrealtor.com).

**\* 2002 home sales were recalculated by RMLS on March 6, 2003 due to the fact the previous report included some sales reported early in 2003. Wherever you see \* the report has been recalculated for that year.**

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MINNEAPOLIS AREA Association  
of REALTORS®

\* 2002 HOME SALES AS REPORTED BY MLS PARTICIPANTS (Single Family and Condo/Townhome)

| DISTRICT<br>NUMBER & NAME               | TOTAL<br>SALES | BEDROOMS |     |     |     | DOLLAR<br>VOLUME | AVERAGE<br>PRICE | MEDIAN<br>PRICE |
|---|----------------|----------|-----|-----|-----|------------------|------------------|-----------------|
|   |                | 1        | 2   | 3   | 4+  |                  |                  |                 |
| <b>Division III</b>                     |                |          |     |     |     |                  |                  |                 |
| Minneapolis                             |                |          |     |     |     |                  |                  |                 |
| 300 Mpls-Calhoun-Isles                  | 455            | 47       | 128 | 152 | 128 | \$169,921,292    | \$373,453        | \$292,000       |
| 301 Mpls-Camden                         | 697            | 32       | 222 | 355 | 88  | \$91,046,253     | \$130,626        | \$130,000       |
| 302 Mpls-Central                        | 380            | 198      | 152 | 28  | 2   | \$102,889,859    | \$270,763        | \$233,000       |
| 303 Mpls-Longfellow                     | 397            | 21       | 170 | 176 | 30  | \$69,656,248     | \$175,457        | \$169,900       |
| 304 Mpls-Nokomis                        | 888            | 43       | 288 | 429 | 128 | \$170,090,351    | \$191,543        | \$179,650       |
| 305 Mpls-North                          | 428            | 9        | 91  | 225 | 103 | \$52,306,521     | \$122,211        | \$121,950       |
| 306 Mpls-Northeast                      | 505            | 22       | 155 | 258 | 70  | \$85,123,172     | \$168,561        | \$162,000       |
| 307 Mpls-Phillips                       | 62             | 4        | 14  | 26  | 18  | \$7,817,796      | \$126,093        | \$129,950       |
| 308 Mpls-Powderhorn                     | 350            | 14       | 88  | 175 | 73  | \$55,438,435     | \$158,396        | \$157,000       |
| 309 Mpls-Southwest                      | 909            | 20       | 214 | 509 | 166 | \$246,889,439    | \$271,606        | \$237,000       |
| 310 Mpls-University                     | 89             | 18       | 31  | 26  | 14  | \$17,213,404     | \$193,409        | \$179,000       |
| Suburban and other areas                |                |          |     |     |     |                  |                  |                 |
| 340 Buffalo                             | 343            | 3        | 115 | 132 | 93  | \$64,241,645     | \$187,293        | \$171,150       |
| 341 Wright County (Except Buffalo)      | 1,805          | 58       | 540 | 764 | 443 | \$346,645,422    | \$192,047        | \$175,625       |
| 342 Hutchinson                          | 330            | 4        | 98  | 155 | 73  | \$45,346,801     | \$137,415        | \$125,000       |
| 343 McLeod County                       | 229            | 2        | 53  | 115 | 59  | \$29,533,834     | \$128,969        | \$122,400       |
| 360 Robbinsdale                         | 277            | 11       | 67  | 156 | 43  | \$45,473,868     | \$164,166        | \$164,800       |
| 361 Crystal                             | 407            | 8        | 83  | 256 | 60  | \$66,726,008     | \$163,946        | \$163,000       |
| 362 New Hope                            | 269            | 8        | 26  | 157 | 78  | \$48,544,730     | \$180,464        | \$183,000       |
| 363 Brooklyn Center                     | 436            | 4        | 100 | 246 | 86  | \$68,608,440     | \$157,359        | \$157,800       |
| 364 Brooklyn Park                       | 1,331          | 20       | 289 | 563 | 459 | \$243,070,985    | \$182,623        | \$178,500       |
| 365 Maple Grove/Osseo                   | 1,288          | 13       | 356 | 452 | 467 | \$304,507,638    | \$236,419        | \$200,000       |
| 366 Champlin                            | 434            | 3        | 82  | 190 | 159 | \$89,482,619     | \$206,181        | \$183,700       |
| 367 Hennepin-North                      | 395            | 1        | 67  | 186 | 141 | \$90,793,433     | \$229,857        | \$221,000       |
| 368 Hennepin-Northwest                  | 220            | 2        | 14  | 75  | 129 | \$87,315,327     | \$396,888        | \$268,250       |
| 370 Sibley Valley                       | 83             | 0        | 21  | 40  | 22  | \$11,234,593     | \$135,357        | \$130,000       |
| 373 Golden Valley                       | 359            | 3        | 90  | 162 | 104 | \$87,994,777     | \$245,111        | \$214,860       |
| 374 Plymouth                            | 1,260          | 29       | 367 | 350 | 514 | \$334,945,140    | \$265,829        | \$239,900       |
| 378 Richfield                           | 523            | 17       | 116 | 314 | 76  | \$95,566,883     | \$182,728        | \$180,000       |
| 379 Bloomington-East                    | 359            | 23       | 78  | 184 | 74  | \$63,738,002     | \$177,543        | \$180,000       |
| 380 Bloomington-West                    | 846            | 39       | 210 | 334 | 263 | \$196,070,360    | \$231,762        | \$202,000       |
| 381 Lake Minnetonka                     | 933            | 28       | 149 | 351 | 405 | \$430,531,206    | \$461,448        | \$340,000       |
| 385 Edina                               | 830            | 65       | 185 | 282 | 298 | \$292,461,609    | \$352,363        | \$285,000       |
| 386 Hopkins                             | 239            | 44       | 84  | 81  | 30  | \$41,770,761     | \$174,773        | \$155,000       |
| 387 Minnetonka                          | 796            | 37       | 196 | 287 | 276 | \$237,967,493    | \$298,954        | \$241,750       |
| 391 Saint Louis Park                    | 803            | 75       | 219 | 419 | 90  | \$156,389,003    | \$194,756        | \$184,900       |
| 392 Eden Prairie                        | 1,274          | 7        | 389 | 358 | 520 | \$393,780,287    | \$309,090        | \$239,700       |
| 394 Carver County                       | 460            | 8        | 94  | 195 | 163 | \$97,582,433     | \$212,136        | \$189,482       |
| 396 Chanhassen                          | 467            | 0        | 125 | 112 | 230 | \$140,479,202    | \$300,812        | \$259,900       |
| 397 Chaska                              | 398            | 1        | 79  | 166 | 152 | \$96,843,078     | \$243,324        | \$207,700       |
| 398 Victoria                            | 94             | 0        | 5   | 36  | 53  | \$29,855,088     | \$317,607        | \$287,400       |
| <b>Division II</b>                      |                |          |     |     |     |                  |                  |                 |
| 600 West St. Paul                       | 256            | 10       | 66  | 134 | 46  | \$45,702,223     | \$178,524        | \$165,250       |
| 602 South St. Paul                      | 296            | 2        | 76  | 167 | 51  | \$47,913,865     | \$161,871        | \$159,675       |
| 604 Mendota/Lilydale/Mendota Heights    | 153            | 2        | 39  | 60  | 52  | \$45,201,226     | \$295,433        | \$262,000       |
| 605 Sunfish Lake                        | 7              | 0        | 1   | 0   | 6   | \$7,440,000      | \$1,062,857      | \$800,000       |
| 608 Inver Grove Heights                 | 410            | 2        | 134 | 132 | 142 | \$93,269,766     | \$227,487        | \$186,750       |
| 610 Eagan                               | 1,191          | 36       | 372 | 390 | 393 | \$255,195,940    | \$214,270        | \$192,000       |
| 612 Burnsville                          | 1,071          | 47       | 346 | 337 | 341 | \$214,411,083    | \$200,197        | \$185,000       |
| 614 Apple Valley                        | 1,098          | 21       | 408 | 338 | 331 | \$225,892,105    | \$205,731        | \$184,700       |
| 616 Rosemount                           | 376            | 3        | 85  | 154 | 134 | \$85,913,054     | \$228,492        | \$197,950       |
| 617 Hastings                            | 319            | 1        | 75  | 136 | 107 | \$64,634,586     | \$202,616        | \$180,000       |
| 618 Eastern Dakota County               | 22             | 0        | 1   | 15  | 6   | \$5,135,000      | \$233,409        | \$225,500       |
| 624 Farmington                          | 517            | 3        | 86  | 240 | 188 | \$107,109,445    | \$207,175        | \$195,900       |
| 626 Lakeville                           | 940            | 4        | 64  | 336 | 536 | \$247,285,420    | \$263,070        | \$239,900       |
| 628 Southern Dakota County              | 27             | 0        | 3   | 8   | 16  | \$5,410,785      | \$200,399        | \$180,000       |
| 630 Northfield                          | 265            | 0        | 61  | 119 | 85  | \$54,172,837     | \$204,426        | \$184,900       |
| 632 Rice County                         | 334            | 8        | 75  | 162 | 89  | \$54,895,729     | \$164,358        | \$145,750       |
| 640 Shakopee                            | 675            | 1        | 238 | 238 | 198 | \$138,397,521    | \$205,033        | \$177,755       |
| 642 Prior Lake                          | 506            | 5        | 59  | 210 | 232 | \$144,393,241    | \$285,362        | \$244,950       |
| 644 Savage                              | 561            | 2        | 79  | 215 | 265 | \$140,301,320    | \$250,091        | \$227,000       |
| 646 Jordan                              | 89             | 0        | 16  | 46  | 27  | \$18,061,688     | \$202,940        | \$182,000       |
| 648 New Prague                          | 278            | 2        | 52  | 147 | 77  | \$59,524,733     | \$214,118        | \$195,000       |
| 650 Belle Plaine                        | 144            | 0        | 43  | 67  | 34  | \$25,859,642     | \$179,581        | \$172,300       |
| 658 Lesueur County                      | 174            | 5        | 34  | 82  | 53  | \$22,724,580     | \$130,601        | \$121,500       |
| 660 Goodhue County                      | 402            | 10       | 107 | 187 | 98  | \$66,267,511     | \$164,845        | \$141,200       |
| <b>Division I</b>                       |                |          |     |     |     |                  |                  |                 |
| 702 Falcon Heights/Lauderdale/Roseville | 408            | 29       | 101 | 174 | 104 | \$84,351,310     | \$206,743        | \$194,000       |
| 705 Lino Lakes/Hugo/Centerville         | 691            | 4        | 140 | 331 | 216 | \$165,700,155    | \$239,798        | \$216,500       |
| 706 North Central Suburban              | 388            | 10       | 132 | 130 | 116 | \$103,768,623    | \$267,445        | \$194,000       |
| 707 Ham Lake                            | 192            | 1        | 9   | 88  | 94  | \$50,829,694     | \$264,738        | \$252,185       |
| 708 White Bear Area                     | 751            | 16       | 197 | 311 | 227 | \$186,705,661    | \$248,609        | \$199,900       |
| 709 Forest Lake Area                    | 415            | 5        | 80  | 189 | 141 | \$98,960,181     | \$238,458        | \$209,900       |
| 710 Northeast Anoka County              | 121            | 3        | 24  | 62  | 32  | \$27,482,599     | \$227,129        | \$223,000       |
| 711 Southern Chisago County             | 717            | 6        | 180 | 367 | 164 | \$141,433,128    | \$197,257        | \$179,000       |
| 712 Maplewood/North St. Paul            | 599            | 7        | 127 | 280 | 185 | \$120,487,184    | \$201,147        | \$180,940       |
| 713 Bethel                              | 164            | 3        | 19  | 88  | 54  | \$34,983,036     | \$213,311        | \$199,900       |
| 714 Phalen                              | 414            | 10       | 112 | 228 | 64  | \$58,044,341     | \$140,204        | \$139,900       |
| 716 Hillcrest/Hazel Park/Daytons Bluff  | 765            | 20       | 177 | 450 | 118 | \$108,577,843    | \$141,932        | \$143,000       |
| 720 Southeast St. Paul                  | 147            | 2        | 33  | 75  | 37  | \$25,315,698     | \$172,216        | \$173,000       |
| 721 Lakeland/Afton/Denmark              | 95             | 1        | 19  | 41  | 34  | \$33,159,946     | \$349,052        | \$260,000       |
| 722 Newport/St. Paul Park/Cottage Grove | 639            | 1        | 83  | 294 | 261 | \$124,244,848    | \$194,436        | \$179,900       |
| 725 Pine Springs/Lake Elmo/Oakdale      | 554            | 6        | 162 | 209 | 177 | \$119,804,722    | \$216,254        | \$189,950       |
| 726 Woodbury                            | 1,314          | 9        | 482 | 314 | 509 | \$325,758,896    | \$247,914        | \$227,250       |
| 727 Stillwater/Bayport                  | 564            | 4        | 112 | 221 | 227 | \$159,898,498    | \$283,508        | \$235,500       |
| 728 Riverview/Cherokee                  | 184            | 4        | 52  | 97  | 31  | \$27,021,928     | \$146,858        | \$145,000       |
| 738 Home Croft/W 7th                    | 107            | 5        | 38  | 50  | 14  | \$15,911,972     | \$148,710        | \$149,784       |
| 740 Crocus Hill                         | 293            | 50       | 114 | 59  | 70  | \$74,123,392     | \$252,981        | \$202,000       |

(Continued on page 6)

**2003 HOME SALES AS REPORTED BY MLS PARTICIPANTS (Single Family and Condo/Townhome)**

| DISTRICT<br>NUMBER & NAME               | TOTAL<br>SALES | BEDROOMS |     |     |     | DOLLAR<br>VOLUME | AVERAGE<br>PRICE | MEDIAN<br>PRICE |
|---|----------------|----------|-----|-----|-----|------------------|------------------|-----------------|
|   |                | 1        | 2   | 3   | 4+  |                  |                  |                 |
| <b>Division III</b>                     |                |          |     |     |     |                  |                  |                 |
| <b>Minneapolis</b>                      |                |          |     |     |     |                  |                  |                 |
| 300 Mpls-Calhoun-Isles                  | 489            | 71       | 150 | 121 | 147 | \$199,737,338    | \$408,461        | \$287,900       |
| 301 Mpls-Camden                         | 749            | 27       | 234 | 390 | 98  | \$108,931,351    | \$145,436        | \$144,900       |
| 302 Mpls-Central                        | 374            | 158      | 187 | 23  | 6   | \$103,035,864    | \$275,497        | \$219,000       |
| 303 Mpls-Longfellow                     | 412            | 21       | 177 | 178 | 36  | \$77,486,238     | \$188,073        | \$180,000       |
| 304 Mpls-Nokomis                        | 1,028          | 59       | 296 | 553 | 120 | \$213,462,777    | \$207,649        | \$195,000       |
| 305 Mpls-North                          | 417            | 5        | 84  | 218 | 110 | \$59,277,962     | \$142,153        | \$139,900       |
| 306 Mpls-Northeast                      | 504            | 15       | 155 | 261 | 73  | \$94,509,039     | \$187,518        | \$179,950       |
| 307 Mpls-Phillips                       | 85             | 11       | 15  | 33  | 26  | \$12,517,875     | \$147,269        | \$144,000       |
| 308 Mpls-Powderhorn                     | 358            | 27       | 105 | 146 | 80  | \$58,576,176     | \$163,621        | \$166,500       |
| 309 Mpls-Southwest                      | 1,025          | 24       | 229 | 587 | 185 | \$308,585,596    | \$301,059        | \$257,500       |
| 310 Mpls-University                     | 122            | 20       | 31  | 48  | 23  | \$26,357,698     | \$216,047        | \$210,500       |
| <b>Suburban and other areas</b>         |                |          |     |     |     |                  |                  |                 |
| 340 Buffalo                             | 445            | 6        | 135 | 212 | 92  | \$92,207,593     | \$207,208        | \$185,810       |
| 341 Wright County (Except Buffalo)      | 1,938          | 61       | 576 | 807 | 494 | \$396,670,634    | \$204,680        | \$185,500       |
| 342 Hutchinson                          | 291            | 5        | 74  | 145 | 67  | \$43,040,440     | \$147,905        | \$140,750       |
| 343 McLeod County                       | 237            | 5        | 62  | 121 | 49  | \$31,114,680     | \$131,286        | \$127,000       |
| 360 Robbinsdale                         | 299            | 11       | 72  | 147 | 69  | \$53,356,553     | \$178,450        | \$177,000       |
| 361 Crystal                             | 401            | 4        | 89  | 251 | 57  | \$71,680,046     | \$178,753        | \$174,900       |
| 362 New Hope                            | 263            | 9        | 25  | 138 | 91  | \$51,848,296     | \$197,142        | \$201,400       |
| 363 Brooklyn Center                     | 567            | 5        | 120 | 342 | 100 | \$95,963,361     | \$169,248        | \$169,900       |
| 364 Brooklyn Park                       | 1,430          | 10       | 325 | 583 | 512 | \$298,163,599    | \$208,506        | \$196,200       |
| 365 Maple Grove/Osseo                   | 1,432          | 18       | 421 | 496 | 497 | \$364,700,768    | \$254,679        | \$212,000       |
| 366 Champlin                            | 549            | 3        | 110 | 223 | 213 | \$124,316,884    | \$226,442        | \$199,900       |
| 367 Hennepin-North                      | 239            | 1        | 49  | 81  | 108 | \$60,122,364     | \$251,558        | \$244,504       |
| 368 Hennepin-Northwest                  | 246            | 0        | 26  | 73  | 147 | \$109,288,800    | \$444,263        | \$359,950       |
| 370 Sibley County                       | 99             | 2        | 27  | 49  | 21  | \$12,074,275     | \$121,962        | \$123,900       |
| 373 Golden Valley                       | 384            | 15       | 71  | 193 | 105 | \$103,209,779    | \$268,775        | \$225,900       |
| 374 Plymouth                            | 1,357          | 24       | 417 | 395 | 521 | \$390,122,433    | \$287,489        | \$250,000       |
| 378 Richfield                           | 562            | 16       | 137 | 341 | 68  | \$109,742,355    | \$195,271        | \$195,150       |
| 379 Bloomington-East                    | 364            | 15       | 66  | 205 | 78  | \$71,337,864     | \$195,983        | \$194,900       |
| 380 Bloomington-West                    | 844            | 45       | 228 | 294 | 277 | \$207,709,764    | \$246,102        | \$220,000       |
| 381 Lake Minnetonka                     | 1,020          | 37       | 193 | 360 | 430 | \$493,477,879    | \$483,802        | \$349,950       |
| 385 Edina                               | 914            | 77       | 230 | 305 | 302 | \$362,206,505    | \$396,287        | \$295,500       |
| 386 Hopkins                             | 338            | 89       | 113 | 101 | 35  | \$64,867,904     | \$191,917        | \$175,000       |
| 387 Minnetonka                          | 811            | 29       | 207 | 303 | 272 | \$255,751,105    | \$315,353        | \$255,000       |
| 391 Saint Louis Park                    | 939            | 81       | 288 | 438 | 132 | \$202,739,601    | \$215,910        | \$199,000       |
| 392 Eden Prairie                        | 1,406          | 5        | 442 | 389 | 570 | \$457,879,745    | \$325,661        | \$254,750       |
| 394 Carver County                       | 572            | 1        | 117 | 261 | 193 | \$128,428,779    | \$224,526        | \$200,000       |
| 396 Chanhassen                          | 508            | 2        | 143 | 147 | 216 | \$161,503,814    | \$317,921        | \$257,250       |
| 397 Chaska                              | 475            | 10       | 109 | 180 | 176 | \$120,727,220    | \$254,163        | \$214,000       |
| 398 Victoria                            | 121            | 0        | 4   | 51  | 66  | \$44,436,809     | \$367,246        | \$325,000       |
| <b>Division II</b>                      |                |          |     |     |     |                  |                  |                 |
| 600 West St. Paul                       | 265            | 5        | 71  | 136 | 53  | \$51,478,013     | \$194,257        | \$183,340       |
| 602 South St. Paul                      | 291            | 10       | 61  | 175 | 45  | \$51,942,584     | \$178,497        | \$175,000       |
| 604 Mendota/Lilydale/Mendota Heights    | 146            | 6        | 34  | 58  | 48  | \$48,226,767     | \$330,320        | \$305,750       |
| 605 Sunfish Lake                        | 6              | 0        | 0   | 4   | 2   | \$4,129,000      | \$688,167        | \$672,000       |
| 608 Inver Grove Heights                 | 490            | 1        | 170 | 188 | 131 | \$115,238,172    | \$235,180        | \$198,250       |
| 610 Eagan                               | 1,356          | 54       | 384 | 482 | 436 | \$311,666,739    | \$229,843        | \$205,000       |
| 612 Burnsville                          | 1,170          | 28       | 370 | 386 | 386 | \$254,021,048    | \$217,112        | \$208,450       |
| 614 Apple Valley                        | 1,197          | 15       | 443 | 388 | 351 | \$263,189,428    | \$219,874        | \$197,700       |
| 616 Rosemount                           | 402            | 0        | 69  | 180 | 153 | \$98,779,704     | \$245,721        | \$217,950       |
| 617 Hastings                            | 372            | 2        | 88  | 154 | 128 | \$82,265,859     | \$221,145        | \$197,500       |
| 618 Eastern Dakota County               | 8              | 0        | 1   | 4   | 3   | \$1,831,894      | \$228,987        | \$214,872       |
| 624 Farmington                          | 613            | 3        | 130 | 246 | 234 | \$134,879,210    | \$220,031        | \$207,000       |
| 626 Lakeville                           | 1,106          | 6        | 142 | 398 | 560 | \$310,800,386    | \$281,013        | \$249,450       |
| 628 Southern Dakota County              | 29             | 0        | 4   | 9   | 16  | \$7,629,821      | \$263,097        | \$260,000       |
| 630 Northfield                          | 323            | 4        | 86  | 139 | 94  | \$66,902,940     | \$207,130        | \$187,500       |
| 632 Rice County                         | 419            | 8        | 104 | 205 | 102 | \$72,469,904     | \$172,959        | \$151,300       |
| 640 Shakopee                            | 761            | 6        | 270 | 273 | 212 | \$164,193,147    | \$215,760        | \$189,000       |
| 642 Prior Lake                          | 628            | 20       | 115 | 224 | 269 | \$194,378,016    | \$309,519        | \$255,000       |
| 644 Savage                              | 576            | 8        | 94  | 213 | 261 | \$150,559,948    | \$261,389        | \$234,900       |
| 646 Jordan                              | 87             | 0        | 17  | 31  | 39  | \$20,766,138     | \$238,691        | \$219,900       |
| 648 New Prague                          | 318            | 4        | 62  | 150 | 102 | \$73,191,383     | \$230,162        | \$205,950       |
| 650 Belle Plaine                        | 210            | 3        | 61  | 116 | 30  | \$40,547,425     | \$193,083        | \$180,000       |
| 658 Lesueur County                      | 197            | 2        | 58  | 90  | 47  | \$31,554,385     | \$160,175        | \$135,900       |
| 660 Goodhue County                      | 453            | 8        | 110 | 202 | 133 | \$77,980,202     | \$172,142        | \$153,000       |
| <b>Division I</b>                       |                |          |     |     |     |                  |                  |                 |
| 702 Falcon Heights/Lauderdale/Roseville | 524            | 42       | 120 | 244 | 118 | \$117,209,828    | \$223,683        | \$212,000       |
| 705 Lino Lakes/Hugo/Centerville         | 636            | 4        | 144 | 275 | 213 | \$159,700,900    | \$251,102        | \$225,000       |
| 706 North Central Suburban              | 437            | 13       | 163 | 126 | 135 | \$123,013,544    | \$281,496        | \$210,000       |
| 707 Ham Lake                            | 205            | 0        | 21  | 89  | 95  | \$63,468,408     | \$309,602        | \$298,000       |
| 708 White Bear Area                     | 818            | 15       | 221 | 324 | 258 | \$223,006,206    | \$272,624        | \$223,500       |
| 709 Forest Lake Area                    | 565            | 9        | 116 | 270 | 170 | \$137,463,559    | \$243,298        | \$224,000       |
| 710 Northeast Anoka County              | 102            | 1        | 18  | 54  | 29  | \$24,230,354     | \$237,552        | \$225,900       |
| 711 Southern Chisago County             | 787            | 14       | 212 | 371 | 190 | \$169,401,702    | \$215,250        | \$195,387       |
| 712 Maplewood/North St. Paul            | 643            | 5        | 132 | 333 | 173 | \$137,757,362    | \$214,242        | \$189,900       |
| 713 Bethel                              | 210            | 5        | 32  | 108 | 65  | \$47,712,202     | \$227,201        | \$217,421       |
| 714 Phalen                              | 410            | 4        | 102 | 218 | 86  | \$64,289,062     | \$156,803        | \$155,900       |
| 716 Hillcrest/Hazel Park/Daytons Bluff  | 801            | 11       | 214 | 451 | 125 | \$125,105,300    | \$156,186        | \$157,900       |
| 720 Southeast St. Paul                  | 178            | 3        | 30  | 99  | 46  | \$33,522,855     | \$188,331        | \$175,000       |
| 721 Lakeland/Afton/Denmark              | 96             | 1        | 22  | 32  | 41  | \$35,651,156     | \$371,366        | \$293,750       |
| 722 Newport/St. Paul Park/Cottage Grove | 705            | 4        | 109 | 302 | 290 | \$147,255,667    | \$208,873        | \$194,900       |
| 725 Pine Springs/Lake Elmo/Oakdale      | 600            | 4        | 191 | 231 | 174 | \$134,578,311    | \$224,297        | \$199,900       |
| 726 Woodbury                            | 1,269          | 10       | 431 | 331 | 497 | \$335,925,417    | \$264,717        | \$245,000       |
| 727 Stillwater/Bayport                  | 564            | 11       | 110 | 240 | 203 | \$181,233,594    | \$321,336        | \$260,950       |
| 728 Riverview/Cherokee                  | 200            | 8        | 59  | 95  | 38  | \$32,254,391     | \$161,272        | \$156,924       |
| 738 Home Croft/W 7th                    | 127            | 5        | 37  | 71  | 14  | \$20,751,976     | \$163,401        | \$167,500       |

(Continued on page 6)

## TYPE OF FINANCING FOR ALL SALES BY DISTRICT NUMBER – 2002

| DISTRICT AND NAME                     | LNFA | LNDVA | CONVE | ASSUM | ADJGP | CONFD | CDASS | SPEFU | CASH | OTHER |
|---------------------------------------|------|-------|-------|-------|-------|-------|-------|-------|------|-------|
| <b>Division III</b>                   |      |       |       |       |       |       |       |       |      |       |
| Minneapolis                           |      |       |       |       |       |       |       |       |      |       |
| 300 Calhoun - Isles                   | 47   | 0     | 422   | 1     | 0     | 3     | 0     | 0     | 33   | 43    |
| 301 Camden                            | 262  | 11    | 422   | 0     | 0     | 3     | 1     | 2     | 48   | 23    |
| 302 Central                           | 47   | 0     | 216   | 0     | 1     | 0     | 0     | 0     | 27   | 98    |
| 303 Longfellow                        | 101  | 4     | 305   | 1     | 0     | 0     | 0     | 0     | 17   | 12    |
| 304 Nokomis                           | 243  | 10    | 633   | 1     | 0     | 0     | 0     | 1     | 36   | 33    |
| 305 North                             | 157  | 7     | 333   | 0     | 1     | 2     | 0     | 0     | 41   | 10    |
| 306 Northeast                         | 141  | 4     | 469   | 0     | 0     | 2     | 0     | 0     | 26   | 20    |
| 307 Phillips                          | 20   | 0     | 97    | 0     | 0     | 1     | 0     | 1     | 10   | 9     |
| 308 Powderhorn                        | 130  | 2     | 311   | 1     | 0     | 1     | 0     | 0     | 12   | 14    |
| 309 Southwest                         | 147  | 4     | 752   | 0     | 0     | 1     | 1     | 0     | 31   | 65    |
| 310 University                        | 19   | 0     | 79    | 0     | 0     | 0     | 0     | 0     | 14   | 4     |
| Suburban and other areas              |      |       |       |       |       |       |       |       |      |       |
| 340 Buffalo                           | 90   | 8     | 220   | 0     | 0     | 1     | 0     | 2     | 37   | 22    |
| 341 Wright County                     | 511  | 29    | 1,218 | 0     | 1     | 19    | 3     | 10    | 140  | 71    |
| 342 Hutchinson                        | 53   | 11    | 229   | 0     | 0     | 2     | 1     | 15    | 41   | 9     |
| 343 McLeod County                     | 61   | 7     | 157   | 0     | 1     | 2     | 0     | 0     | 34   | 5     |
| 360 Robbinsdale                       | 77   | 3     | 181   | 0     | 0     | 0     | 0     | 1     | 20   | 9     |
| 361 Crystal                           | 155  | 11    | 231   | 0     | 2     | 0     | 0     | 1     | 13   | 9     |
| 362 New Hope                          | 76   | 5     | 176   | 0     | 1     | 0     | 0     | 1     | 4    | 7     |
| 363 Brooklyn Center                   | 177  | 10    | 239   | 0     | 1     | 1     | 0     | 1     | 10   | 11    |
| 364 Brooklyn Park                     | 427  | 17    | 834   | 1     | 0     | 3     | 2     | 6     | 36   | 42    |
| 365 Maple Grove/Osseo                 | 299  | 11    | 923   | 1     | 0     | 4     | 0     | 1     | 41   | 36    |
| 366 Champlin                          | 134  | 7     | 286   | 1     | 0     | 1     | 0     | 1     | 9    | 8     |
| 367 Hennepin Co North                 | 97   | 5     | 289   | 0     | 0     | 0     | 0     | 0     | 13   | 7     |
| 368 Hennepin Co NW                    | 41   | 3     | 172   | 1     | 0     | 3     | 0     | 0     | 26   | 13    |
| 370 Sibley County                     | 21   | 1     | 57    | 0     | 0     | 1     | 0     | 0     | 13   | 1     |
| 373 Golden Valley                     | 63   | 4     | 268   | 0     | 0     | 0     | 0     | 1     | 20   | 19    |
| 374 Plymouth                          | 271  | 5     | 903   | 3     | 0     | 4     | 0     | 3     | 56   | 44    |
| 378 Richfield                         | 163  | 5     | 335   | 0     | 0     | 1     | 0     | 0     | 18   | 15    |
| 379 Bloomington - East                | 93   | 2     | 240   | 0     | 0     | 1     | 1     | 0     | 24   | 7     |
| 380 Bloomington - West                | 183  | 11    | 604   | 2     | 2     | 2     | 0     | 0     | 40   | 28    |
| 381 Lake Minnetonka                   | 116  | 5     | 711   | 1     | 1     | 9     | 1     | 0     | 122  | 80    |
| 385 Edina                             | 205  | 2     | 540   | 0     | 0     | 3     | 0     | 0     | 84   | 22    |
| 386 Hopkins                           | 65   | 1     | 142   | 0     | 0     | 0     | 0     | 0     | 20   | 16    |
| 387 Minnetonka                        | 102  | 7     | 599   | 1     | 0     | 1     | 0     | 0     | 68   | 47    |
| 391 St. Louis Park                    | 194  | 7     | 545   | 1     | 1     | 1     | 1     | 0     | 27   | 44    |
| 392 Eden Prairie                      | 225  | 10    | 955   | 1     | 0     | 4     | 0     | 1     | 66   | 59    |
| 394 Carver County                     | 87   | 9     | 326   | 1     | 1     | 6     | 1     | 0     | 34   | 29    |
| 395 Waterfront                        | 0    | 0     | 0     | 0     | 0     | 0     | 0     | 0     | 0    | 0     |
| 396 Chanhassen                        | 72   | 7     | 366   | 1     | 0     | 0     | 0     | 0     | 25   | 15    |
| 397 Chaska                            | 68   | 8     | 293   | 0     | 0     | 0     | 2     | 0     | 23   | 12    |
| 398 Victoria                          | 8    | 0     | 79    | 0     | 0     | 2     | 0     | 0     | 6    | 2     |
| 399 Out of Town                       |      |       |       |       |       |       |       |       |      |       |
| <b>Division II</b>                    |      |       |       |       |       |       |       |       |      |       |
| 600 West St. Paul                     | 69   | 9     | 159   | 0     | 0     | 0     | 1     | 0     | 21   | 8     |
| 602 South St. Paul                    | 87   | 3     | 212   | 0     | 0     | 2     | 1     | 1     | 18   | 9     |
| 604 Mendota - Lilydale - Mendota Hts  | 17   | 0     | 124   | 0     | 0     | 0     | 0     | 0     | 6    | 8     |
| 605 Sunfish Lake                      | 0    | 0     | 6     | 0     | 0     | 0     | 0     | 0     | 1    | 0     |
| 608 Inver Grove Heights               | 88   | 3     | 295   | 0     | 0     | 1     | 0     | 0     | 23   | 20    |
| 610 Eagan                             | 249  | 16    | 898   | 1     | 2     | 0     | 0     | 2     | 36   | 17    |
| 612 Burnsville                        | 253  | 19    | 752   | 1     | 2     | 1     | 0     | 0     | 31   | 37    |
| 614 Apple Valley                      | 257  | 29    | 776   | 0     | 1     | 0     | 0     | 0     | 27   | 25    |
| 616 Rosemount                         | 84   | 5     | 278   | 0     | 0     | 1     | 1     | 1     | 8    | 10    |
| 617 Hastings                          | 67   | 12    | 224   | 0     | 0     | 1     | 0     | 0     | 26   | 4     |
| 618 Eastern Dakota County             | 4    | 0     | 19    | 0     | 0     | 0     | 0     | 0     | 2    | 0     |
| 624 Farmington                        | 153  | 24    | 346   | 0     | 0     | 2     | 0     | 0     | 7    | 6     |
| 626 Lakeville                         | 139  | 10    | 774   | 0     | 0     | 0     | 0     | 0     | 23   | 22    |
| 628 Southern Dakota County            | 4    | 1     | 26    | 0     | 0     | 0     | 0     | 0     | 4    | 1     |
| 630 Northfield                        | 35   | 3     | 223   | 0     | 1     | 0     | 0     | 0     | 13   | 3     |
| 632 Rice County                       | 66   | 5     | 269   | 0     | 0     | 7     | 1     | 0     | 29   | 12    |
| 640 Shakopee                          | 221  | 8     | 422   | 0     | 0     | 0     | 0     | 0     | 35   | 10    |
| 642 Prior Lake                        | 183  | 5     | 326   | 0     | 0     | 3     | 0     | 2     | 16   | 11    |
| 644 Savage                            | 133  | 4     | 410   | 0     | 1     | 0     | 1     | 0     | 15   | 12    |
| 646 Jordan                            | 20   | 3     | 63    | 0     | 0     | 1     | 0     | 1     | 8    | 0     |
| 648 New Prague                        | 43   | 5     | 242   | 0     | 0     | 3     | 1     | 0     | 20   | 20    |
| 650 Belle Plaine                      | 48   | 5     | 91    | 0     | 0     | 3     | 0     | 0     | 14   | 4     |
| 658 LeSueur County                    | 70   | 6     | 116   | 1     | 0     | 5     | 0     | 0     | 15   | 2     |
| 660 Goodhue County                    | 72   | 13    | 297   | 0     | 0     | 10    | 1     | 3     | 55   | 6     |
| <b>Division I</b>                     |      |       |       |       |       |       |       |       |      |       |
| 702 Falcon Hts-Lauderdale-Roseville   | 53   | 6     | 297   | 0     | 0     | 1     | 0     | 0     | 53   | 12    |
| 705 Lino Lakes-Hugo-Centerville       | 115  | 14    | 521   | 0     | 0     | 1     | 1     | 0     | 23   | 38    |
| 706 North Central Suburban            | 83   | 2     | 282   | 1     | 0     | 0     | 0     | 0     | 28   | 16    |
| 707 Ham Lake                          | 41   | 4     | 149   | 0     | 0     | 1     | 0     | 0     | 27   | 12    |
| 708 White Bear Area                   | 123  | 4     | 557   | 1     | 1     | 3     | 0     | 0     | 55   | 35    |
| 709 Forest Lake Area                  | 87   | 12    | 294   | 0     | 0     | 1     | 0     | 0     | 32   | 18    |
| 710 Northeast Anoka County            | 23   | 0     | 102   | 0     | 0     | 1     | 0     | 1     | 11   | 1     |
| 711 Southern Chisago County           | 137  | 21    | 552   | 1     | 1     | 8     | 2     | 3     | 83   | 37    |
| 712 Maplewood-North St Paul           | 126  | 12    | 419   | 0     | 0     | 0     | 0     | 1     | 34   | 22    |
| 713 Bethel                            | 53   | 2     | 109   | 0     | 0     | 1     | 0     | 0     | 8    | 7     |
| 714 Phalen                            | 137  | 4     | 329   | 0     | 1     | 5     | 0     | 1     | 26   | 11    |
| 716 Hillcrest/Hazel Pk/Dayton's Bluff | 256  | 17    | 511   | 1     | 0     | 7     | 0     | 1     | 38   | 43    |
| 720 Southeast St Paul                 | 36   | 6     | 108   | 1     | 0     | 1     | 0     | 0     | 6    | 6     |
| 721 Lakeland-Afton-Denmark            | 15   | 0     | 70    | 0     | 0     | 3     | 2     | 1     | 11   | 13    |
| 722 Nwport-St Paul Pk-Cottage Grove   | 160  | 19    | 451   | 0     | 0     | 2     | 0     | 0     | 12   | 7     |
| 725 Pine Springs-Lake Elmo-Oakdale    | 115  | 9     | 393   | 0     | 0     | 0     | 0     | 0     | 36   | 18    |
| 726 Woodbury                          | 200  | 10    | 1,014 | 0     | 1     | 0     | 0     | 1     | 54   | 55    |
| 727 Stillwater-Bayport                | 76   | 0     | 465   | 0     | 1     | 7     | 0     | 1     | 57   | 26    |
| 728 Riverview-Cherokee                | 58   | 3     | 131   | 0     | 0     | 1     | 0     | 1     | 7    | 12    |
| 738 Home Croft-W 7th                  | 22   | 1     | 89    | 1     | 0     | 0     | 0     | 0     | 11   | 5     |
| 740 Crocus Hill                       | 31   | 0     | 255   | 0     | 0     | 0     | 0     | 0     | 24   | 12    |
| 741 Downtown-Capital Heights          | 5    | 0     | 83    | 0     | 0     | 0     | 0     | 0     | 17   | 16    |
| 742 Central                           | 111  | 7     | 240   | 0     | 0     | 5     | 0     | 1     | 41   | 13    |

(Continued on page 7)

**TYPE OF FINANCING FOR ALL SALES BY DISTRICT NUMBER – 2003**

| DISTRICT AND NAME                      | LNFA | LNDVA | CONVE | ASSUM | ADJGP | CONFD | CDASS | SPEFU | CASH | OTHER |
|--|------|-------|-------|-------|-------|-------|-------|-------|------|-------|
| <b>Division III</b>                    |      |       |       |       |       |       |       |       |      |       |
| Minneapolis                            |      |       |       |       |       |       |       |       |      |       |
| 300 Mpls-Calhoun-Isles                 | 50   | 0     | 435   | 1     | 0     | 1     | 0     | 1     | 32   | 3     |
| 301 Mpls-Camden                        | 211  | 10    | 504   | 0     | 2     | 3     | 0     | 1     | 40   | 5     |
| 302 Mpls-Central                       | 67   | 2     | 265   | 0     | 3     | 2     | 0     | 0     | 34   | 1     |
| 303 Mpls-Longfellow                    | 75   | 1     | 337   | 1     | 0     | 2     | 0     | 0     | 16   | 0     |
| 304 Mpls-Nokomis                       | 188  | 7     | 821   | 0     | 0     | 0     | 0     | 0     | 30   | 1     |
| 305 Mpls-North                         | 86   | 1     | 386   | 0     | 0     | 1     | 0     | 0     | 36   | 3     |
| 306 Mpls-Northeast                     | 131  | 4     | 473   | 0     | 0     | 1     | 0     | 0     | 31   | 2     |
| 307 Mpls-Phillips                      | 26   | 0     | 97    | 0     | 1     | 0     | 1     | 3     | 9    | 6     |
| 308 Mpls-Powderhorn                    | 89   | 1     | 334   | 0     | 0     | 0     | 0     | 0     | 14   | 3     |
| 309 Mpls-Southwest                     | 125  | 3     | 884   | 1     | 0     | 1     | 0     | 0     | 34   | 4     |
| 310 Mpls-University                    | 15   | 0     | 114   | 1     | 0     | 0     | 0     | 0     | 10   | 0     |
| Suburban and other areas               |      |       |       |       |       |       |       |       |      |       |
| 340 Buffalo                            | 83   | 8     | 336   | 0     | 1     | 0     | 0     | 0     | 33   | 0     |
| 341 Wright County (Except Buffalo)     | 439  | 23    | 1,385 | 1     | 2     | 29    | 0     | 1     | 190  | 3     |
| 342 Hutchinson                         | 21   | 2     | 224   | 0     | 0     | 0     | 0     | 9     | 46   | 9     |
| 343 McLeod County                      | 32   | 5     | 174   | 2     | 1     | 3     | 0     | 2     | 36   | 2     |
| 360 Robbinsdale                        | 65   | 2     | 219   | 0     | 0     | 0     | 0     | 1     | 22   | 2     |
| 361 Crystal                            | 101  | 4     | 285   | 0     | 0     | 0     | 0     | 1     | 8    | 1     |
| 362 New Hope                           | 49   | 2     | 208   | 0     | 0     | 0     | 0     | 1     | 9    | 1     |
| 363 Brooklyn Center                    | 127  | 4     | 411   | 0     | 1     | 1     | 0     | 8     | 10   | 8     |
| 364 Brooklyn Park                      | 324  | 14    | 1,038 | 1     | 5     | 3     | 1     | 9     | 33   | 10    |
| 365 Maple Grove/Osseo                  | 284  | 10    | 1,060 | 1     | 2     | 1     | 0     | 2     | 32   | 3     |
| 366 Champlin                           | 110  | 8     | 408   | 1     | 1     | 2     | 0     | 2     | 12   | 4     |
| 367 Hennepin-North                     | 37   | 2     | 190   | 0     | 1     | 0     | 0     | 0     | 20   | 1     |
| 368 Hennepin-Northwest                 | 40   | 1     | 190   | 0     | 0     | 2     | 0     | 1     | 36   | 2     |
| 370 Sibley County                      | 14   | 4     | 75    | 0     | 1     | 0     | 0     | 0     | 15   | 0     |
| 373 Golden Valley                      | 49   | 0     | 280   | 0     | 0     | 2     | 0     | 0     | 24   | 1     |
| 374 Plymouth                           | 253  | 8     | 969   | 1     | 2     | 3     | 0     | 0     | 60   | 0     |
| 378 Richfield                          | 150  | 3     | 370   | 0     | 0     | 1     | 0     | 1     | 26   | 1     |
| 379 Bloomington-East                   | 89   | 4     | 258   | 0     | 0     | 1     | 0     | 0     | 13   | 3     |
| 380 Bloomington-West                   | 162  | 5     | 619   | 1     | 0     | 3     | 0     | 0     | 43   | 0     |
| 381 Lake Minnetonka                    | 100  | 7     | 745   | 1     | 1     | 4     | 1     | 1     | 114  | 2     |
| 385 Edina                              | 209  | 0     | 591   | 2     | 0     | 0     | 0     | 1     | 99   | 2     |
| 386 Hopkins                            | 64   | 2     | 244   | 0     | 1     | 1     | 0     | 0     | 21   | 1     |
| 387 Minnetonka                         | 97   | 3     | 579   | 2     | 0     | 3     | 1     | 1     | 66   | 2     |
| 391 Saint Louis Park                   | 191  | 2     | 675   | 1     | 1     | 1     | 0     | 1     | 37   | 2     |
| 392 Eden Prairie                       | 216  | 6     | 1,093 | 2     | 1     | 1     | 0     | 0     | 62   | 1     |
| 394 Carver County                      | 75   | 6     | 462   | 1     | 1     | 6     | 0     | 2     | 42   | 2     |
| 396 Chanhassen                         | 95   | 7     | 374   | 1     | 2     | 1     | 0     | 0     | 14   | 0     |
| 397 Chaska                             | 76   | 5     | 370   | 1     | 0     | 1     | 0     | 0     | 18   | 2     |
| 398 Victoria                           | 19   | 0     | 85    | 0     | 0     | 0     | 0     | 0     | 9    | 0     |
| <b>Division II</b>                     |      |       |       |       |       |       |       |       |      |       |
| 600 West St. Paul                      | 45   | 3     | 204   | 3     | 0     | 1     | 0     | 0     | 17   | 0     |
| 602 South St. Paul                     | 70   | 7     | 231   | 0     | 0     | 1     | 0     | 0     | 21   | 0     |
| 604 Mendota/Lilydale/Mendota Heights   | 8    | 0     | 121   | 0     | 0     | 0     | 0     | 0     | 14   | 0     |
| 605 Sunfish Lake                       | 1    | 0     | 5     | 0     | 0     | 0     | 0     | 0     | 1    | 0     |
| 608 Inver Grove Heights                | 95   | 2     | 366   | 1     | 2     | 1     | 0     | 0     | 22   | 0     |
| 610 Eagan                              | 232  | 13    | 1053  | 1     | 3     | 2     | 0     | 0     | 34   | 3     |
| 612 Burnsville                         | 221  | 21    | 876   | 0     | 1     | 1     | 1     | 0     | 32   | 0     |
| 614 Apple Valley                       | 234  | 14    | 883   | 2     | 1     | 1     | 0     | 1     | 28   | 5     |
| 616 Rosemount                          | 58   | 2     | 321   | 0     | 2     | 0     | 1     | 0     | 12   | 1     |
| 617 Hastings                           | 69   | 7     | 277   | 1     | 3     | 1     | 1     | 0     | 17   | 0     |
| 618 Eastern Dakota County              | 3    | 0     | 5     | 0     | 0     | 1     | 0     | 0     | 2    | 0     |
| 624 Farmington                         | 137  | 11    | 447   | 0     | 0     | 0     | 0     | 1     | 15   | 1     |
| 626 Lakeville                          | 175  | 14    | 863   | 0     | 1     | 5     | 0     | 0     | 30   | 2     |
| 628 Southern Dakota County             | 3    | 0     | 25    | 0     | 0     | 1     | 1     | 0     | 7    | 0     |
| 630 Northfield                         | 39   | 4     | 274   | 1     | 0     | 2     | 0     | 1     | 22   | 2     |
| 632 Rice County                        | 87   | 4     | 316   | 0     | 0     | 2     | 1     | 2     | 35   | 2     |
| 640 Shakopee                           | 198  | 6     | 533   | 0     | 2     | 1     | 0     | 1     | 25   | 1     |
| 642 Prior Lake                         | 180  | 3     | 403   | 0     | 0     | 3     | 1     | 0     | 32   | 1     |
| 644 Savage                             | 137  | 9     | 398   | 1     | 0     | 0     | 0     | 0     | 18   | 0     |
| 646 Jordan                             | 28   | 1     | 59    | 0     | 1     | 0     | 0     | 1     | 9    | 1     |
| 648 New Prague                         | 53   | 3     | 278   | 0     | 0     | 1     | 0     | 0     | 16   | 0     |
| 650 Belle Plaine                       | 47   | 8     | 145   | 1     | 1     | 1     | 1     | 0     | 21   | 0     |
| 658 Lesueur County                     | 41   | 2     | 151   | 0     | 2     | 1     | 0     | 0     | 33   | 1     |
| 660 Goodhue County                     | 86   | 15    | 325   | 0     | 0     | 7     | 0     | 2     | 71   | 3     |
| <b>Division I</b>                      |      |       |       |       |       |       |       |       |      |       |
| 702 Falcon Hts/Lauderdale/Roseville    | 54   | 3     | 413   | 0     | 0     | 2     | 0     | 0     | 45   | 0     |
| 705 Lino Lakes/Hugo/Centerville        | 102  | 9     | 496   | 0     | 0     | 2     | 0     | 0     | 23   | 1     |
| 706 North Central Suburban             | 75   | 7     | 317   | 1     | 0     | 0     | 0     | 0     | 28   | 2     |
| 707 Ham Lake                           | 34   | 2     | 167   | 0     | 0     | 1     | 0     | 0     | 7    | 0     |
| 708 White Bear Area                    | 102  | 8     | 620   | 0     | 0     | 1     | 0     | 0     | 66   | 2     |
| 709 Forest Lake Area                   | 81   | 10    | 450   | 0     | 1     | 0     | 2     | 4     | 49   | 5     |
| 710 Northeast Anoka County             | 13   | 2     | 83    | 0     | 0     | 0     | 0     | 0     | 12   | 0     |
| 711 Southern Chisago County            | 142  | 14    | 612   | 0     | 2     | 13    | 0     | 2     | 75   | 2     |
| 712 Maplewood/North St. Paul           | 109  | 4     | 494   | 0     | 1     | 0     | 0     | 0     | 27   | 0     |
| 713 Bethel                             | 51   | 3     | 160   | 0     | 0     | 1     | 0     | 0     | 10   | 0     |
| 714 Phalen                             | 85   | 7     | 383   | 1     | 3     | 1     | 0     | 0     | 21   | 3     |
| 716 Hillcrest/Hazel Park/Daytons Bluff | 194  | 10    | 627   | 0     | 2     | 4     | 0     | 2     | 34   | 2     |
| 720 Southeast St. Paul                 | 40   | 2     | 131   | 0     | 1     | 2     | 1     | 0     | 4    | 0     |
| 721 Lakeland/Afton/Denmark             | 7    | 0     | 84    | 0     | 0     | 0     | 0     | 0     | 19   | 1     |
| 722 Newport/St. Paul Park/Citge Grve   | 138  | 10    | 536   | 2     | 0     | 0     | 0     | 0     | 20   | 1     |
| 725 Pine Springs/Lake Elmo/Oakdale     | 96   | 13    | 473   | 0     | 0     | 0     | 0     | 0     | 15   | 0     |
| 726 Woodbury                           | 161  | 9     | 1,015 | 5     | 1     | 0     | 0     | 1     | 38   | 3     |
| 727 Stillwater/Bayport                 | 58   | 3     | 471   | 0     | 0     | 4     | 1     | 0     | 74   | 5     |

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**\* 2002 HOME SALES AS REPORTED BY MLS PARTICIPANTS (Single Family and Condo/Townhome)**

(Continued from page 2)

| DISTRICT<br>NUMBER & NAME               | TOTAL<br>SALES | BEDROOMS |     |       |     | DOLLAR<br>VOLUME | AVERAGE<br>PRICE | MEDIAN<br>PRICE |
|---|----------------|----------|-----|-------|-----|------------------|------------------|-----------------|
|   |                | 1        | 2   | 3     | 4+  |                  |                  |                 |
| 741 Downtown StPaul/Capital Heights     | 117            | 71       | 32  | 11    | 3   | \$19,664,351     | \$168,071        | \$144,900       |
| 742 Central                             | 335            | 17       | 123 | 144   | 51  | \$39,764,833     | \$118,701        | \$121,900       |
| 744 Como                                | 313            | 6        | 104 | 165   | 38  | \$56,366,313     | \$180,084        | \$177,000       |
| 746 St. Anthony/Midway                  | 216            | 2        | 57  | 122   | 35  | \$36,522,773     | \$169,087        | \$158,975       |
| 748 Town & Country/Merriam Park         | 149            | 1        | 23  | 75    | 50  | \$37,351,372     | \$250,680        | \$225,000       |
| 750 Mac/Groveland/River Road Area       | 292            | 11       | 78  | 146   | 57  | \$75,423,330     | \$258,299        | \$219,900       |
| 752 Highland Area                       | 328            | 12       | 82  | 181   | 53  | \$81,993,612     | \$249,981        | \$224,250       |
| 754 Big Lake Township                   | 323            | 3        | 122 | 130   | 68  | \$56,196,315     | \$173,982        | \$164,000       |
| 756 Elk River                           | 441            | 1        | 118 | 180   | 142 | \$92,532,374     | \$209,824        | \$184,000       |
| 758 Northwestern Anoka County           | 357            | 27       | 103 | 144   | 83  | \$71,774,334     | \$201,049        | \$185,000       |
| 760 Ramsey                              | 390            | 8        | 100 | 143   | 139 | \$77,608,594     | \$198,996        | \$179,900       |
| 762 Andover                             | 526            | 0        | 30  | 214   | 282 | \$124,612,536    | \$236,906        | \$222,550       |
| 764 Blaine                              | 884            | 3        | 224 | 381   | 276 | \$175,173,591    | \$198,160        | \$179,000       |
| 765 Arden Hills/Shoreview               | 493            | 13       | 151 | 196   | 133 | \$110,868,065    | \$224,885        | \$195,000       |
| 766 Moundsvw/New Brightn/St.Anthny Vilg | 443            | 14       | 91  | 213   | 125 | \$89,292,622     | \$201,563        | \$187,000       |
| 767 Coon Rapids                         | 1,275          | 9        | 439 | 486   | 341 | \$215,914,472    | \$169,345        | \$163,000       |
| 768 Fridley                             | 368            | 8        | 90  | 186   | 84  | \$64,208,210     | \$174,479        | \$169,900       |
| 769 Anoka                               | 267            | 3        | 66  | 133   | 65  | \$45,768,894     | \$171,419        | \$164,900       |
| 770 Hilltop/Columbia Heights            | 305            | 15       | 72  | 172   | 46  | \$47,186,853     | \$154,711        | \$156,000       |
| 771 Spring Lake Park                    | 87             | 0        | 25  | 45    | 17  | \$14,521,587     | \$166,915        | \$163,250       |
| 772 Lexington/Circle Pines              | 119            | 0        | 29  | 61    | 29  | \$19,988,794     | \$167,973        | \$155,000       |
| 780 Sherburne County                    | 934            | 25       | 324 | 362   | 223 | \$157,129,039    | \$168,232        | \$156,707       |
| 782 Isanti County                       | 456            | 13       | 185 | 176   | 82  | \$77,233,676     | \$169,372        | \$154,735       |
| 783 Cambridge                           | 190            | 4        | 98  | 60    | 28  | \$27,994,144     | \$147,338        | \$144,900       |
| 784 Northern Chisago County             | 122            | 4        | 44  | 50    | 24  | \$20,105,231     | \$164,797        | \$146,440       |
| 801 Southeast Wisconsin                 | 1              | 0        | 0   | 0     | 1   | \$136,900        | \$136,900        | \$136,900       |
| 804 Central Wisconsin                   | 4              | 0        | 2   | 2     | 0   | \$600,800        | \$150,200        | \$147,450       |
| 805 Western Wisconsin                   | 2,303          | 51       | 646 | 1,125 | 481 | \$399,932,607    | \$173,657        | \$154,635       |
| 811 Northeast Minnesota                 | 460            | 37       | 111 | 219   | 93  | \$64,671,009     | \$140,589        | \$126,050       |
| 812 Northern Minnesota                  | 42             | 3        | 17  | 14    | 8   | \$5,647,005      | \$134,453        | \$128,650       |
| 813 Northwest Minnesota                 | 45             | 0        | 20  | 15    | 10  | \$6,186,000      | \$137,467        | \$98,500        |
| 814 West Central Minnesota              | 572            | 23       | 141 | 254   | 154 | \$66,452,543     | \$116,176        | \$105,000       |
| 815 Southern Minnesota                  | 180            | 2        | 40  | 77    | 61  | \$24,940,580     | \$138,559        | \$127,500       |
| 816 Southeast Minnesota                 | 1,054          | 25       | 228 | 412   | 389 | \$170,167,760    | \$161,449        | \$140,000       |
| 817 Central Minnesota                   | 1,607          | 62       | 455 | 680   | 410 | \$235,531,755    | \$146,566        | \$133,000       |
| 840 North Dakota                        | 33             | 2        | 9   | 12    | 10  | \$3,096,091      | \$93,821         | \$90,500        |
| 860 Western Iowa                        | 1              | 0        | 0   | 1     | 0   | \$45,000         | \$45,000         | \$45,000        |
| 861 Eastern Iowa                        | 1              | 0        | 1   | 0     | 0   | \$56,250         | \$56,250         | \$56,250        |

**2003 HOME SALES AS REPORTED BY MLS PARTICIPANTS (Single Family and Condo/Townhome)**

(Continued from page 3)

| DISTRICT<br>NUMBER & NAME               | TOTAL<br>SALES | BEDROOMS |     |       |     | DOLLAR<br>VOLUME | AVERAGE<br>PRICE | MEDIAN<br>PRICE |
|---|----------------|----------|-----|-------|-----|------------------|------------------|-----------------|
|   |                | 1        | 2   | 3     | 4+  |                  |                  |                 |
| 740 Crocus Hill                         | 290            | 28       | 133 | 57    | 72  | \$86,280,806     | \$297,520        | \$235,000       |
| 741 Downtown StPaul/Capital Heights     | 284            | 180      | 94  | 8     | 2   | \$45,973,895     | \$161,880        | \$138,600       |
| 742 Central                             | 383            | 20       | 99  | 190   | 74  | \$52,398,393     | \$136,810        | \$138,000       |
| 744 Como                                | 340            | 11       | 121 | 163   | 45  | \$64,561,734     | \$189,887        | \$183,750       |
| 746 St. Anthony/Midway                  | 258            | 4        | 71  | 141   | 42  | \$49,794,631     | \$193,002        | \$172,711       |
| 748 Town & Country/Merriam Park         | 125            | 4        | 31  | 55    | 35  | \$34,868,887     | \$278,951        | \$245,000       |
| 750 Mac/Groveland/River Road Area       | 305            | 9        | 90  | 144   | 62  | \$84,695,766     | \$277,691        | \$245,000       |
| 752 Highland Area                       | 342            | 13       | 76  | 190   | 63  | \$95,030,733     | \$277,868        | \$246,450       |
| 754 Big Lake Township                   | 377            | 4        | 124 | 151   | 98  | \$72,913,231     | \$193,404        | \$178,000       |
| 756 Elk River                           | 502            | 6        | 123 | 187   | 186 | \$113,240,979    | \$225,580        | \$205,000       |
| 758 Northwestern Anoka County           | 432            | 9        | 149 | 177   | 97  | \$95,672,781     | \$221,465        | \$199,428       |
| 760 Ramsey                              | 454            | 0        | 66  | 228   | 160 | \$105,634,181    | \$232,674        | \$209,250       |
| 762 Andover                             | 535            | 2        | 56  | 217   | 260 | \$133,867,420    | \$250,219        | \$229,450       |
| 764 Blaine                              | 1,038          | 1        | 306 | 459   | 272 | \$218,565,493    | \$210,564        | \$189,000       |
| 765 Arden Hills/Shoreview               | 591            | 16       | 200 | 226   | 149 | \$135,310,355    | \$228,952        | \$205,000       |
| 766 Moundsvw/New Brightn/St.Anthny Vilg | 468            | 18       | 96  | 230   | 124 | \$99,971,455     | \$213,614        | \$197,700       |
| 767 Coon Rapids                         | 1,390          | 10       | 440 | 561   | 379 | \$266,413,734    | \$191,665        | \$177,900       |
| 768 Fridley                             | 403            | 16       | 84  | 203   | 100 | \$75,861,731     | \$188,243        | \$183,000       |
| 769 Anoka                               | 266            | 3        | 63  | 129   | 71  | \$48,133,223     | \$180,952        | \$174,900       |
| 770 Hilltop/Columbia Heights            | 314            | 15       | 70  | 174   | 55  | \$53,023,230     | \$168,864        | \$168,950       |
| 771 Spring Lake Park                    | 104            | 1        | 28  | 49    | 26  | \$18,748,556     | \$180,275        | \$180,500       |
| 772 Lexington/Circle Pines              | 137            | 1        | 44  | 69    | 23  | \$25,642,852     | \$187,174        | \$175,000       |
| 780 Sherburne County                    | 1,098          | 30       | 377 | 428   | 263 | \$201,585,244    | \$183,593        | \$169,900       |
| 782 Isanti County                       | 418            | 16       | 149 | 171   | 82  | \$73,005,992     | \$174,655        | \$164,250       |
| 783 Cambridge                           | 233            | 10       | 118 | 71    | 34  | \$38,138,394     | \$163,684        | \$155,813       |
| 784 Northern Chisago County             | 116            | 5        | 40  | 41    | 30  | \$22,635,824     | \$195,136        | \$170,950       |
| 801 Southeast Wisconsin                 | 1              | 0        | 0   | 1     | 0   | \$162,000        | \$162,000        | \$162,000       |
| 802 Southern Wisconsin                  | 1              | 0        | 0   | 1     | 0   | \$107,100        | \$107,100        | \$107,100       |
| 803 Eastern Wisconsin                   | 2              | 0        | 0   | 1     | 1   | \$778,600        | \$389,300        | \$389,300       |
| 804 Central Wisconsin                   | 16             | 1        | 4   | 8     | 3   | \$3,068,900      | \$191,806        | \$195,450       |
| 805 Western Wisconsin                   | 3,035          | 64       | 847 | 1,434 | 690 | \$560,349,332    | \$184,629        | \$163,900       |
| 811 Northeast Minnesota                 | 455            | 25       | 142 | 213   | 75  | \$69,232,952     | \$152,160        | \$132,500       |
| 812 Northern Minnesota                  | 142            | 7        | 59  | 46    | 30  | \$29,204,244     | \$205,664        | \$174,000       |
| 813 Northwest Minnesota                 | 43             | 0        | 14  | 17    | 12  | \$6,119,531      | \$142,315        | \$105,000       |
| 814 West Central Minnesota              | 619            | 26       | 148 | 291   | 154 | \$77,343,175     | \$124,949        | \$108,500       |
| 815 Southern Minnesota                  | 372            | 6        | 81  | 160   | 125 | \$56,070,119     | \$150,726        | \$138,950       |
| 816 Southeast Minnesota                 | 1,243          | 23       | 290 | 510   | 420 | \$218,467,344    | \$175,758        | \$148,400       |
| 817 Central Minnesota                   | 2,042          | 71       | 572 | 830   | 569 | \$328,317,003    | \$160,782        | \$145,000       |
| 840 North Dakota                        | 46             | 0        | 9   | 23    | 14  | \$4,877,097      | \$106,024        | \$98,450        |
| 850 South Dakota                        | 5              | 0        | 0   | 1     | 4   | \$359,000        | \$71,800         | \$20,000        |
| 861 Eastern Iowa                        | 2              | 0        | 0   | 1     | 1   | \$160,500        | \$80,250         | \$80,250        |

## TYPE OF FINANCING FOR ALL SALES BY DISTRICT NUMBER – 2002

(Continued from page 4)

| DISTRICT AND NAME                  | LNFA | LNDVA | CONVE | ASSUM | ADJGP | CONFD | CDASS | SPEFU | CASH | OTHER |
|------------------------------------|------|-------|-------|-------|-------|-------|-------|-------|------|-------|
| 744 Como                           | 69   | 3     | 240   | 0     | 0     | 0     | 0     | 0     | 8    | 12    |
| 746 St. Anthony/Midway             | 49   | 3     | 167   | 0     | 0     | 1     | 0     | 0     | 19   | 5     |
| 748 Town & Country-Merriam Park    | 20   | 1     | 130   | 0     | 0     | 0     | 0     | 0     | 12   | 3     |
| 750 Mac-Groveland-River Road Area  | 33   | 1     | 239   | 0     | 0     | 1     | 0     | 0     | 25   | 6     |
| 752 Highland Area                  | 37   | 1     | 278   | 1     | 0     | 0     | 0     | 0     | 24   | 7     |
| 754 Big Lake Township              | 103  | 19    | 187   | 0     | 0     | 3     | 1     | 2     | 17   | 11    |
| 756 Elk River                      | 96   | 4     | 309   | 1     | 1     | 4     | 2     | 2     | 33   | 20    |
| 758 Northwestern Anoka County      | 109  | 6     | 243   | 1     | 1     | 4     | 0     | 1     | 18   | 16    |
| 760 Ramsey                         | 93   | 7     | 276   | 0     | 0     | 2     | 0     | 1     | 10   | 13    |
| 762 Andover                        | 122  | 13    | 380   | 1     | 1     | 1     | 0     | 0     | 14   | 20    |
| 764 Blaine                         | 270  | 19    | 561   | 2     | 5     | 0     | 0     | 1     | 30   | 20    |
| 765 Arden Hills-Shoreview          | 78   | 5     | 354   | 4     | 0     | 0     | 0     | 0     | 36   | 25    |
| 766 Mndsvw-Nw Brghn-St. Anth. Vill | 109  | 4     | 296   | 0     | 1     | 1     | 0     | 1     | 29   | 29    |
| 767 Coon Rapids                    | 475  | 30    | 705   | 1     | 1     | 0     | 2     | 3     | 51   | 37    |
| 768 Fridley                        | 126  | 3     | 218   | 0     | 1     | 0     | 0     | 0     | 15   | 14    |
| 769 Anoka                          | 88   | 5     | 168   | 0     | 0     | 1     | 0     | 1     | 14   | 8     |
| 770 Hilltop-Columbia Heights       | 121  | 5     | 180   | 0     | 1     | 1     | 0     | 0     | 20   | 8     |
| 771 Spring Lake Park               | 38   | 3     | 43    | 0     | 0     | 1     | 0     | 0     | 1    | 7     |
| 772 Lexington-Circle Pines         | 38   | 2     | 77    | 0     | 0     | 0     | 0     | 0     | 5    | 2     |
| 780 Sherburne County               | 293  | 21    | 627   | 2     | 0     | 12    | 1     | 4     | 115  | 38    |
| 782 Isanti County                  | 164  | 11    | 266   | 0     | 0     | 11    | 0     | 1     | 55   | 24    |
| 783 Cambridge                      | 84   | 5     | 100   | 0     | 0     | 0     | 0     | 2     | 11   | 2     |
| 784 Northern Chisago County        | 40   | 2     | 75    | 0     | 0     | 5     | 0     | 0     | 33   | 8     |
| 795 Waterfront                     | 0    | 0     | 0     | 0     | 0     | 0     | 0     | 0     | 0    | 0     |
| 798 Out of Town                    | 0    | 0     | 0     | 0     | 0     | 0     | 0     | 0     | 0    | 0     |
| 801 Southeast Wisconsin            | 0    | 0     | 1     | 0     | 0     | 0     | 0     | 0     | 0    | 0     |
| 804 Central Wisconsin              | 1    | 0     | 2     | 0     | 0     | 0     | 0     | 0     | 1    | 0     |
| 805 Western Wisconsin              | 333  | 26    | 2,073 | 1     | 3     | 46    | 7     | 7     | 749  | 265   |
| 811 Northeast Minnesota            | 91   | 9     | 350   | 3     | 0     | 17    | 3     | 2     | 161  | 19    |
| 812 Northern Minnesota             | 10   | 0     | 25    | 0     | 0     | 2     | 0     | 0     | 21   | 2     |
| 813 Northwest Minnesota            | 9    | 1     | 22    | 0     | 0     | 3     | 0     | 0     | 15   | 0     |
| 814 West Central Minnesota         | 74   | 6     | 433   | 1     | 0     | 24    | 0     | 0     | 106  | 57    |
| 815 Southern Minnesota             | 32   | 2     | 135   | 1     | 0     | 1     | 0     | 0     | 12   | 7     |
| 816 Southeast Minnesota            | 255  | 12    | 737   | 0     | 0     | 4     | 0     | 4     | 82   | 34    |
| 817 Central Minnesota              | 331  | 38    | 1,151 | 2     | 0     | 41    | 7     | 0     | 294  | 91    |
| 840 North Dakota                   | 13   | 3     | 17    | 0     | 0     | 0     | 0     | 0     | 6    | 1     |
| 860 Western Iowa                   | 0    | 0     | 0     | 0     | 0     | 0     | 1     | 0     | 0    | 2     |
| 861 Eastern Iowa                   | 2    | 0     | 0     | 0     | 0     | 0     | 0     | 0     | 0    | 3     |

LNFA - FHA • LNDVA - DVA • CONVE - Conventional • ASSUM - Assumable • ADJGP - Adjustable rate/Gr Payment • CONFD - Contract for Deed  
 CDASS - Contract/Deed w/Assumptions • SPEFU - Special Funding • Cash - Cash • Other - Other

## TYPE OF FINANCING FOR ALL SALES BY DISTRICT NUMBER – 2003

(Continued from page 5)

| DISTRICT AND NAME                   | LNFA | LNDVA | CONVE | ASSUM | ADJGP | CONFD | CDASS | SPEFU | CASH | OTHER |
|-------------------------------------|------|-------|-------|-------|-------|-------|-------|-------|------|-------|
| 728 Riverview/Cherokee              | 44   | 2     | 163   | 0     | 0     | 1     | 0     | 0     | 17   | 1     |
| 738 Home Croft/W 7th                | 22   | 2     | 104   | 0     | 0     | 0     | 0     | 1     | 6    | 2     |
| 740 Crocus Hill                     | 31   | 0     | 266   | 1     | 1     | 0     | 0     | 1     | 22   | 2     |
| 741 Downtown StPaul/Capital Heights | 14   | 0     | 241   | 0     | 0     | 0     | 0     | 1     | 15   | 1     |
| 742 Central                         | 98   | 4     | 315   | 1     | 0     | 6     | 0     | 0     | 30   | 1     |
| 744 Como                            | 49   | 0     | 294   | 0     | 1     | 0     | 0     | 0     | 8    | 0     |
| 746 St. Anthony/Midway              | 56   | 1     | 222   | 0     | 0     | 0     | 0     | 0     | 17   | 0     |
| 748 Town & Country/Merriam Park     | 12   | 3     | 123   | 0     | 0     | 1     | 0     | 0     | 5    | 1     |
| 750 Mac/Groveland/River Road Area   | 17   | 3     | 267   | 0     | 0     | 0     | 0     | 0     | 29   | 2     |
| 752 Highland Area                   | 32   | 0     | 280   | 0     | 0     | 0     | 1     | 1     | 27   | 2     |
| 754 Big Lake Township               | 112  | 6     | 255   | 1     | 0     | 0     | 0     | 0     | 29   | 1     |
| 756 Elk River                       | 111  | 9     | 361   | 2     | 0     | 1     | 0     | 0     | 20   | 1     |
| 758 Northwestern Anoka County       | 124  | 8     | 301   | 2     | 0     | 3     | 0     | 2     | 26   | 3     |
| 760 Ramsey                          | 115  | 7     | 320   | 0     | 0     | 0     | 0     | 1     | 13   | 2     |
| 762 Andover                         | 96   | 9     | 413   | 1     | 0     | 0     | 0     | 0     | 16   | 1     |
| 764 Blaine                          | 283  | 20    | 687   | 1     | 1     | 0     | 0     | 0     | 26   | 0     |
| 765 Arden Hills/Shoreview           | 80   | 2     | 466   | 2     | 1     | 1     | 0     | 0     | 28   | 2     |
| 766 Mndsvw/Nw Brghn/St. Anthny Vig  | 118  | 5     | 307   | 0     | 0     | 0     | 0     | 0     | 33   | 0     |
| 767 Coon Rapids                     | 420  | 24    | 864   | 1     | 1     | 1     | 2     | 2     | 57   | 2     |
| 768 Fridley                         | 102  | 4     | 288   | 0     | 0     | 0     | 0     | 0     | 15   | 0     |
| 769 Anoka                           | 73   | 3     | 184   | 0     | 0     | 0     | 0     | 2     | 18   | 2     |
| 770 Hilltop/Columbia Heights        | 85   | 3     | 234   | 0     | 0     | 0     | 0     | 0     | 22   | 2     |
| 771 Spring Lake Park                | 30   | 2     | 74    | 0     | 0     | 0     | 0     | 0     | 2    | 0     |
| 772 Lexington/Circle Pines          | 30   | 1     | 104   | 0     | 0     | 2     | 0     | 0     | 2    | 0     |
| 780 Sherburne County                | 267  | 18    | 783   | 0     | 2     | 16    | 2     | 6     | 166  | 7     |
| 782 Isanti County                   | 33   | 221   | 94    | 0     | 2     | 3     | 33    | 7     | 17   | 9     |
| 783 Cambridge                       | 4    | 132   | 0     | 0     | 0     | 1     | 16    | 15    | 0    | 15    |
| 784 Northern Chisago County         | 2    | 87    | 3     | 0     | 0     | 1     | 37    | 5     | 0    | 5     |
| 801 Southeast Wisconsin             | 0    | 1     | 0     | 0     | 0     | 0     | 0     | 0     | 0    | 0     |
| 802 Southern Wisconsin              | 0    | 1     | 0     | 0     | 0     | 0     | 0     | 0     | 0    | 0     |
| 803 Eastern Wisconsin               | 0    | 1     | 0     | 0     | 0     | 0     | 1     | 0     | 0    | 0     |
| 804 Central Wisconsin               | 0    | 10    | 0     | 0     | 0     | 0     | 28    | 1     | 0    | 1     |
| 805 Western Wisconsin               | 21   | 2,602 | 52    | 2     | 5     | 7     | 912   | 336   | 4    | 353   |
| 811 Northeast Minnesota             | 8    | 370   | 16    | 0     | 3     | 1     | 155   | 17    | 0    | 19    |
| 812 Northern Minnesota              | 1    | 97    | 5     | 0     | 0     | 1     | 70    | 6     | 0    | 6     |
| 813 Northwest Minnesota             | 0    | 23    | 0     | 0     | 0     | 0     | 15    | 2     | 0    | 2     |
| 814 West Central Minnesota          | 14   | 488   | 11    | 0     | 3     | 0     | 153   | 30    | 0    | 30    |
| 815 Southern Minnesota              | 3    | 294   | 3     | 0     | 0     | 3     | 43    | 3     | 0    | 3     |
| 816 Southeast Minnesota             | 16   | 924   | 13    | 0     | 0     | 1     | 113   | 43    | 0    | 46    |
| 817 Central Minnesota               | 40   | 1,459 | 38    | 1     | 48    | 5     | 457   | 88    | 0    | 90    |
| 840 North Dakota                    | 4    | 29    | 0     | 0     | 0     | 0     | 3     | 0     | 0    | 0     |
| 850 South Dakota                    | 0    | 3     | 1     | 0     | 0     | 0     | 6     | 1     | 0    | 1     |
| 861 Eastern Iowa                    | 0    | 2     | 0     | 0     | 0     | 0     | 0     | 0     | 0    | 0     |

# ANNUAL REVIEW

|        | Listings Processed | Total Dollar Volume | Unit Sales | Average Sales Price |  |
|--------|--------------------|---------------------|------------|---------------------|--|
| 1978   | 36,095             | 1,296,246,066       | 22,780     | 57,178              |  |
| 1979   | 40,007             | 1,351,465,288       | 20,466     | 66,417              |  |
| 1980   | 37,018             | 1,340,772,915       | 18,351     | 74,069              |  |
| 1981   | 35,580             | 1,249,787,584       | 15,675     | 80,238              |  |
| 1982   | 41,465             | 998,693,468         | 12,193     | 82,288              |  |
| 1983   | 50,794             | 1,344,916,756       | 15,914     | 84,953              |  |
| 1984   | 53,646             | 1,544,535,531       | 18,231     | 85,007              |  |
| 1985   | 51,492             | 1,866,291,153       | 21,335     | 87,789              |  |
| 1986   | 58,382             | 2,523,647,113       | 28,015     | 90,319              |  |
| 1987   | 55,422             | 2,460,309,115       | 25,772     | 95,914              |  |
| 1988   | 80,771             | 3,211,389,403       | 34,244     | 93,977              |  |
| 1989   | 89,170             | 3,277,302,913       | 33,962     | 96,658              |  |
| 1990   | 78,548             | 3,372,262,409       | 34,496     | 98,016              |  |
| 1991   | 71,850             | 3,522,813,135       | 35,598     | 99,402              |  |
| 1992   | 72,730             | 4,309,040,911       | 41,944     | 103,264             |  |
| 1993   | 70,685             | 4,300,305,967       | 39,842     | 107,569             |  |
| 1994   | 63,369             | 4,733,426,199       | 42,454     | 111,806             |  |
| 1995   | 64,556             | 4,941,765,241       | 42,310     | 117,053             |  |
| 1996   | 73,433             | 5,818,898,453       | 46,949     | 124,022             |  |
| 1997   | 63,189             | 5,680,945,013       | 41,441     | 137,085             |  |
| 1998   | 64,280             | 7,048,446,631       | 47,836     | 147,346             |  |
| 1999   | 57,573             | 7,620,974,435       | 46,675     | 163,277             |  |
| 2000   | 59,618             | 8,754,809,444       | 48,208     | 181,605             |  |
| 2001   | 71,861             | 10,217,347,550      | 50,298     | 203,136             |  |
| * 2002 | 73,940             | 11,331,943,390      | 51,212     | 221,275             |  |
| 2003   | 86,378             | 13,478,897,819      | 56,528     | 238,446             |  |

**1978 - 1996 – All property types  
All MLS districts**

**1997-2003 - Single family detached,  
condos, townhouses and twin homes.  
13 county metro area only**

**\* 2002 – Home sales were recalculated  
by RMLS on March 6, 2003 due to the  
fact the previous report included some  
sales reported early in 2003.**

## AVERAGE SALES PRICE BY DISTRICT SINGLE FAMILY

| 1995 - 1996<br>Single Family = Single Family only |           |           | 1997-2003 Single Family = single family detached, condos,<br>townhouses and twin homes. |           |           |           |           |           |           |
|---|-----------|-----------|---|-----------|-----------|-----------|-----------|-----------|-----------|
|   | 1995      | 1996      | 1997  | 1998      | 1999      | 2000      | 2001      | * 2002    | 2003      |
| <b>Minneapolis</b>                                |           |           | <b>Division III</b>   |           |           |           |           |           |           |
| 300 Calhoun-Isles                                 | \$213,029 | \$240,692 | \$229,227   | \$233,049 | \$290,226 | \$296,188 | \$351,333 | \$373,453 | \$408,461 |
| 301 Camden  | 59,129    | 61,818    | 62,859  | 70,029    | 79,724    | 93,216    | 113,612   | 130,626   | 145,436   |
| 302 Central                                       | 78,000    | 71,200    | 113,221   | 134,011   | 156,853   | 200,293   | 217,375   | 270,763   | 275,497   |
| 303 Longfellow                                    | 76,169    | 79,389    | 87,228  | 95,665    | 112,882   | 130,985   | 155,226   | 175,457   | 188,073   |
| 304 Nokomis                                       | 87,633    | 93,607    | 97,652  | 106,728   | 122,473   | 142,080   | 170,066   | 191,543   | 207,649   |
| 305 North   | 45,568    | 47,793    | 52,578  | 58,471    | 64,408    | 78,102    | 99,441    | 122,211   | 142,153   |
| 306 Northeast                                     | 72,361    | 76,685    | 80,518  | 92,328    | 110,983   | 128,335   | 148,796   | 168,561   | 187,518   |
| 307 Phillips                                      | 35,962    | 47,865    | 46,598  | 50,289    | 59,086    | 87,570    | 117,363   | 126,093   | 147,269   |
| 308 Powderhorn                                    | 58,487    | 61,700    | 63,840  | 73,010    | 88,048    | 105,359   | 134,277   | 158,396   | 163,621   |
| 309 Southwest                                     | 136,642   | 149,515   | 153,032   | 163,434   | 198,231   | 219,038   | 246,128   | 271,606   | 301,059   |
| 310 University                                    | 87,105    | 94,124    | 102,507   | 118,239   | 121,016   | 146,263   | 181,312   | 193,409   | 216,047   |
| <b>Suburban and other areas</b>                   |           |           | <b>Suburban and other areas</b>   |           |           |           |           |           |           |
| 340 Buffalo                                       | 108,085   | 107,261   | 123,323   | 133,514   | 140,802   | 169,647   | 176,167   | 187,293   | 207,208   |
| 341 Wright County                                 | 102,149   | 112,384   | 119,875   | 123,720   | 142,231   | 162,416   | 179,048   | 192,047   | 204,680   |
| 342 Hutchinson                                    | 94,521    | 100,184   | 108,399   | 110,720   | 117,513   | 119,572   | 129,042   | 137,415   | 147,905   |
| 343 McLeod  | 82,519    | 76,301    | 84,394  | 96,016    | 109,609   | 109,231   | 126,988   | 128,969   | 131,286   |
| 360 Robbinsdale                                   | 84,796    | 89,933    | 93,014  | 101,072   | 114,578   | 131,249   | 152,150   | 164,166   | 178,450   |
| 361 Crystal                                       | 84,911    | 89,841    | 96,034  | 103,096   | 113,106   | 129,017   | 153,720   | 163,946   | 178,753   |
| 362 New Hope                                      | 108,340   | 112,352   | 113,556   | 118,487   | 130,235   | 146,715   | 161,770   | 180,464   | 197,142   |
| 363 Brooklyn Center                               | 82,562    | 85,072    | 85,597  | 94,362    | 110,822   | 124,435   | 142,706   | 157,359   | 169,248   |
| 364 Brooklyn Park                                 | 109,632   | 115,912   | 110,226   | 118,692   | 134,822   | 151,298   | 169,395   | 182,623   | 208,506   |
| 365 Mple Grve / Oss                               | 143,879   | 162,545   | 152,244   | 162,065   | 182,643   | 200,674   | 214,828   | 236,419   | 254,679   |
| 366 Champlin                                      | 120,806   | 128,154   | 121,868   | 136,315   | 148,557   | 173,531   | 191,458   | 206,181   | 226,442   |
| 367 Hnnepin Co No                                 | 134,811   | 155,194   | 167,589   | 184,638   | 174,515   | 206,833   | 217,317   | 229,857   | 251,558   |
| 368 Hnnepin Co NW                                 | 171,131   | 202,010   | 238,230   | 236,187   | 263,877   | 310,009   | 344,611   | 396,888   | 444,263   |
| 370 Sibley County                                 | 60,611    | 67,830    | 104,890   | 83,240    | 93,540    | 99,849    | 112,158   | 135,357   | 121,962   |
| 373 Golden Valley                                 | 137,388   | 141,432   | 139,936   | 150,858   | 177,548   | 196,321   | 219,014   | 245,111   | 268,775   |
| 374 Plymouth                                      | 203,651   | 208,258   | 185,667   | 192,689   | 215,180   | 226,656   | 252,473   | 265,829   | 287,489   |
| 378 Richfield                                     | 96,095    | 100,655   | 104,285   | 111,959   | 127,766   | 141,573   | 160,101   | 182,728   | 195,271   |
| 379 Blmington - E                                 | 99,179    | 103,313   | 109,135   | 113,733   | 127,656   | 144,184   | 165,828   | 177,543   | 195,983   |
| 380 Blmington - W                                 | 161,256   | 162,771   | 154,137   | 160,297   | 174,290   | 198,693   | 213,478   | 231,762   | 246,102   |
| 381 Lake Mtka N                                   | 238,422   | *256,502  | 274,426   | 297,661   | 351,529   | 391,826   | 422,298   | 461,448   | 483,802   |
| 382 Lake Mtka W                                   |           |           | 217,592   | 247,019   | 278,355   | 298,541   | 328,204   | 352,363   | 396,287   |
| 383 Lake Mtka S                                   |           |           | 97,494  | 105,506   | 126,980   | 130,129   | 159,910   | 174,773   | 191,917   |
| 385 Edina   | 243,550   | 250,558   | 189,050   | 193,887   | 219,510   | 247,102   | 265,938   | 298,954   | 315,353   |
| 386 Hopkins                                       | 116,266   | 128,959   | 112,345   | 120,049   | 141,235   | 156,214   | 179,190   | 194,756   | 215,910   |
| 387 Minnetonka                                    | 194,061   | 207,265   | 200,285   | 206,091   | 228,812   | 265,131   | 305,008   | 309,090   | 325,661   |
| 391 St Louis Park                                 | 111,008   | 119,402   | 137,933   | 143,562   | 156,776   | 172,728   | 205,973   | 212,136   | 224,526   |
| 392 Eden Prairie                                  | 218,497   | 225,056   | 205,974   | 207,250   | 224,760   | 256,782   | 285,722   | 300,812   | 317,921   |
| 394 Carver County                                 | 124,278   | 134,932   | 157,549   | 165,175   | 188,103   | 208,377   | 237,662   | 243,324   | 254,163   |
| 395 Waterfront                                    | 97,030    | 108,997   | 234,514   | 239,756   | 253,538   | 294,411   | 285,423   | 317,607   | 367,246   |
| 396 Chanhassen                                    | 206,592   | 215,608   |   |           |           |           |           |           |           |
| 397 Chaska  | 145,115   | 165,211   |   |           |           |           |           |           |           |
| 398 Victoria                                      | 185,296   | 224,754   |   |           |           |           |           |           |           |
| 399 Out of Town                                   | 68,489    | 82,533    |   |           |           |           |           |           |           |

\* Lake Minnetonka area combined in 1995

## AVERAGE SALES PRICE BY DISTRICT SINGLE FAMILY

|                                       | 1995     | 1996      | 1997      | 1998      | 1999      | 2000      | 2001      | * 2002    | 2003           |
|---------------------------------------|----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|----------------|
| <b>Division II</b>                    |          |           |           |           |           |           |           |           |                |
| 600 West St. Paul                     | \$99,412 | \$104,677 | \$100,149 | \$116,219 | \$123,796 | \$134,958 | \$163,483 | \$178,524 | \$194,257      |
| 602 South St. Paul                    | 79,950   | 84,199    | 88,824    | 97,712    | 108,136   | 126,011   | 144,573   | 161,871   | 178,497        |
| 604 Mendota-Lilydale-Mendota Hts      | 189,846  | 214,506   | 187,534   | 207,116   | 220,215   | 254,392   | 291,807   | 295,433   | 330,320        |
| 605 Sunfish Lake                      | 315,980  | 545,000   | 551,475   | 546,333   | 625,000   | 559,801   | 525,980   | 1,062,857 | 688,167        |
| 608 Inver Grove Heights               | 133,025  | 135,533   | 134,147   | 156,545   | 179,447   | 196,205   | 205,041   | 227,487   | 235,180        |
| 610 Eagan                             | 164,618  | 167,104   | 142,660   | 150,423   | 162,157   | 184,979   | 206,104   | 214,270   | 229,843        |
| 612 Burnsville                        | 146,482  | 149,399   | 131,784   | 140,061   | 151,500   | 164,508   | 181,752   | 200,197   | 217,112        |
| 614 Apple Valley                      | 153,879  | 163,774   | 141,688   | 151,669   | 163,609   | 175,929   | 195,302   | 205,731   | 219,874        |
| 616 Rosemount                         | 127,559  | 139,055   | 135,711   | 141,773   | 155,505   | 171,871   | 212,366   | 228,492   | 245,721        |
| 617 Hastings                          | 114,849  | 118,869   | 115,620   | 126,827   | 133,072   | 153,298   | 177,393   | 202,616   | 221,145        |
| 618 Eastern Dakota County             | 122,557  | 141,596   | 149,973   | 172,414   | 198,610   | 212,606   | 228,613   | 233,409   | 228,987        |
| 624 Farmington                        | 111,137  | 121,089   | 124,279   | 135,048   | 156,095   | 169,777   | 187,196   | 207,175   | 220,031        |
| 626 Lakeville                         | 154,432  | 163,607   | 172,439   | 185,954   | 206,357   | 220,515   | 246,753   | 263,070   | 281,013        |
| 628 Southern Dakota County            | 109,573  | 129,115   | 151,108   | 169,073   | 185,124   | 193,795   | 221,330   | 200,399   | 263,097        |
| 630 Northfield                        | 114,172  | 125,506   | 138,721   | 144,528   | 158,633   | 169,815   | 194,508   | 204,426   | 207,130        |
| 632 Rice County                       | 91,030   | 89,529    | 114,585   | 125,327   | 127,500   | 136,491   | 153,727   | 164,358   | 172,959        |
| 640 Shakopee                          | 116,415  | 124,072   | 130,520   | 133,126   | 141,596   | 172,012   | 191,207   | 205,033   | 215,760        |
| 642 Prior Lake                        | 157,878  | 168,241   | 183,382   | 184,364   | 203,497   | 242,838   | 262,396   | 285,362   | 309,519        |
| 644 Savage                            | 139,183  | 140,018   | 146,039   | 158,509   | 179,825   | 205,987   | 235,027   | 250,091   | 261,389        |
| 646 Jordan                            | 117,151  | 123,030   | 133,837   | 142,758   | 155,478   | 196,780   | 195,913   | 202,940   | 238,691        |
| 648 New Prague                        | 112,693  | 118,313   | 139,423   | 145,972   | 169,075   | 184,322   | 210,506   | 214,118   | 230,162        |
| 650 Belle Plaine                      | 97,299   | 105,170   | 114,975   | 118,892   | 128,363   | 152,350   | 176,108   | 179,581   | 193,083        |
| 658 LeSueur County                    | 74,002   | 72,961    | 91,814    | 101,362   | 107,263   | 129,156   | 127,046   | 130,601   | 160,175        |
| 660 Goodhue County                    | 96,994   | 101,058   | 109,256   | 121,775   | 126,014   | 144,355   | 160,310   | 164,845   | 172,142        |
| <b>Division I</b>                     |          |           |           |           |           |           |           |           |                |
| 702 Falcon Hts-Lderdale-Rseville      | 121,663  | 143,905   | 135,233   | 145,481   | 156,343   | 170,533   | 185,823   | 206,743   | 223,683        |
| 705 Lino Lakes-Hugo-Centerville       | 132,225  | 144,083   | 148,587   | 158,425   | 174,824   | 191,278   | 218,316   | 239,798   | 251,102        |
| 706 North Central Suburban            | 195,478  | 194,050   | 172,124   | 181,218   | 194,043   | 228,916   | 259,503   | 267,445   | 281,496        |
| 707 Ham Lake                          | 130,079  | 134,991   | 148,275   | 159,879   | 183,285   | 216,438   | 242,855   | 264,738   | 309,602        |
| 708 White Bear Area                   | 140,324  | 142,381   | 148,143   | 163,717   | 173,973   | 201,038   | 222,445   | 248,609   | 272,624        |
| 709 Forest Lake Area                  | 123,035  | 138,498   | 142,043   | 152,327   | 166,198   | 187,490   | 206,693   | 238,458   | 243,298        |
| 710 Northern Anoka County             | 117,785  | 124,360   | 124,776   | 144,241   | 149,519   | 182,513   | 187,068   | 227,129   | 237,552        |
| 711 Southeast Chisago County          | 103,706  | 111,451   | 120,225   | 130,851   | 141,921   | 157,520   | 177,804   | 197,257   | 215,250        |
| 712 Maplewood-North St Paul           | 108,897  | 116,275   | 115,953   | 123,751   | 140,002   | 160,572   | 173,321   | 201,147   | 214,242        |
| 713 Bethel                            | 110,257  | 112,532   | 118,613   | 132,550   | 154,410   | 165,630   | 186,313   | 213,311   | 227,201        |
| 714 Phalen                            | 64,007   | 67,380    | 73,607    | 78,544    | 89,202    | 103,412   | 125,090   | 140,204   | 156,803        |
| 716 Hillcrest/Hazel Pk/Dayton's Bluff | 65,143   | 69,004    | 73,047    | 79,646    | 91,789    | 106,257   | 126,743   | 141,932   | 156,186        |
| 720 Southeast St. Paul                | 99,400   | 103,319   | 100,536   | 110,318   | 119,013   | 142,098   | 155,535   | 172,216   | 188,331        |
| 721 Lakeland-Afton-Denmark            | 151,040  | 157,638   | 207,857   | 218,547   | 233,838   | 264,112   | 293,905   | 349,052   | 371,366        |
| 722 Nwprt-St Paul Pk-Cottage Grve     | 111,159  | 114,851   | 113,742   | 126,043   | 143,071   | 160,202   | 178,737   | 194,436   | 208,873        |
| 725 Pine Springs-Lk Elmo-Oakdale      | 129,149  | 140,252   | 128,989   | 145,973   | 162,427   | 183,840   | 205,840   | 216,254   | 224,297        |
| 726 Woodbury                          | 183,276  | 185,076   | 170,564   | 178,633   | 195,509   | 217,228   | 228,497   | 247,914   | 264,717        |
| 727 Stillwater-Bayport                | 156,548  | 175,085   | 182,212   | 195,633   | 205,761   | 245,022   | 268,318   | 283,508   | 321,336        |
| 728 Riverview-Cherokee                | 62,699   | 66,622    | 69,750    | 77,901    | 88,491    | 105,093   | 128,990   | 146,858   | 161,272        |
| 738 Home Croft-W 7th                  | 55,621   | 58,522    | 67,362    | 72,746    | 85,089    | 113,761   | 124,904   | 148,710   | 163,401        |
| 740 Crocus Hill                       | 172,538  | 188,071   | 150,461   | 166,530   | 200,020   | 203,916   | 251,860   | 252,981   | 297,520        |
| 741 Downtown/Capital Heights          | *        | 74,600    | 72,847    | 87,836    | 82,230    | 128,299   | 130,664   | 168,071   | 161,880        |
| 742 Central                           | 51,079   | 54,101    | 57,620    | 63,566    | 70,598    | 87,413    | 106,802   | 118,701   | 136,810        |
| 744 Como                              | 86,482   | 93,676    | 96,732    | 107,209   | 124,620   | 138,758   | 163,159   | 180,084   | 189,887        |
| 746 St. Anthony-Midway                | 75,946   | 84,347    | 92,162    | 99,191    | 112,415   | 126,397   | 153,926   | 169,087   | 193,002        |
| 748 Town & Country-Merriam Park       | 102,562  | 117,411   | 137,745   | 146,995   | 151,065   | 170,429   | 210,449   | 250,680   | 278,951        |
| 750 Mac-Grovelnd-River Road Area      | 117,595  | 133,274   | 135,471   | 148,193   | 168,822   | 195,494   | 227,913   | 258,299   | 277,691        |
| 752 Highland Area                     | 129,972  | 149,089   | 145,715   | 158,373   | 176,473   | 189,770   | 229,321   | 249,981   | 277,868        |
| 754 Big Lake Township                 | 93,319   | 104,278   | 108,447   | 117,357   | 134,110   | 142,223   | 167,123   | 173,982   | 193,404        |
| 756 Elk River                         | 109,028  | 121,201   | 126,287   | 135,519   | 148,405   | 168,769   | 187,731   | 209,824   | 225,580        |
| 758 Northwestern Anoka County         | 115,298  | 119,783   | 126,477   | 135,435   | 146,911   | 157,729   | 185,810   | 201,049   | 221,465        |
| 760 Ramsey                            | 124,806  | 125,657   | 132,817   | 140,279   | 151,524   | 166,406   | 185,919   | 198,996   | 232,674        |
| 762 Andover                           | 135,489  | 137,390   | 141,831   | 155,049   | 173,833   | 192,561   | 211,422   | 236,906   | 250,219        |
| 764 Blaine                            | 109,795  | 113,231   | 111,715   | 121,203   | 134,587   | 149,820   | 183,335   | 198,160   | 210,564        |
| 765 Arden Hills-Shoreview             | 157,069  | 155,390   | 154,588   | 154,676   | 171,637   | 192,528   | 209,225   | 224,885   | 228,952        |
| 766 Mndsvw-Nw Brghn-St Anth Vill      | 119,413  | 120,513   | 120,039   | 127,482   | 142,772   | 161,784   | 176,243   | 201,563   | 213,614        |
| 767 Coon Rapids                       | 106,415  | 110,145   | 103,911   | 112,721   | 125,264   | 137,595   | 154,143   | 169,345   | 191,665        |
| 768 Spring Park/Fridley               | 98,424   | 104,843   | 99,701    | 111,391   | 124,839   | 136,025   | 155,890   | 174,479   | 188,243        |
| 769 Anoka                             | 94,572   | 101,115   | 105,507   | 111,241   | 121,181   | 133,930   | 152,746   | 171,419   | 180,952        |
| 770 Hilltop-Columbia Heights          | 77,960   | 82,019    | 85,840    | 92,124    | 106,171   | 120,264   | 143,207   | 154,711   | 168,864        |
| 771 Spring Lake Park                  | 97,225   | 97,346    | 102,427   | 113,854   | 124,214   | 140,165   | 153,230   | 166,915   | 180,275        |
| 772 Lexington-Circle Pines            | 100,536  | 111,676   | 104,426   | 113,339   | 120,047   | 139,651   | 156,731   | 167,973   | 187,174        |
| 780 Sherburne County                  | 88,192   | 98,985    | 106,283   | 113,032   | 125,542   | 139,347   | 158,014   | 168,232   | 183,593        |
| 782 Isanti County                     | 89,772   | 97,355    | 111,088   | 119,954   | 126,155   | 131,978   | 152,671   | 169,372   | 174,655        |
| 783 Cambridge                         | 81,292   | 82,871    | 88,799    | 93,052    | 105,373   | 122,599   | 136,058   | 147,338   | 163,684        |
| 784 Northern Chisago County           | 70,803   | 97,457    | 95,020    | 101,166   | 116,353   | 124,987   | 146,804   | 164,797   | 195,136        |
| 785 Southwestern Wisconsin            | 94,344   | *         | *         | *         | *         | *         | *         | *         | *              |
| 786 West Central Wisconsin            | 136,780  | *         | *         | *         | *         | *         | *         | *         | *              |
| 787 Northwestern Wisconsin            | 105,866  | *         | *         | *         | *         | *         | *         | *         | *              |
| 795 Waterfront                        | 82,446   | 97,106    | *         | *         | *         | *         | *         | *         | *              |
| 798 Out of Town                       | 61,450   | 62,553    | *         | *         | *         | *         | *         | *         | *              |
| 801 Southeast Wisconsin               | *        | *         | 109,050   | 207,450   | 99,500    | 650,000   | 134,000   | 136,900   | <b>162,000</b> |
| 802 Southern Wisconsin                | *        | *         | 25,000    | 107,535   | *         | 224,000   | *         | *         | <b>107,100</b> |
| 803 Eastern Wisconsin                 | *        | *         | 155,056   | *         | *         | *         | *         | *         | <b>389,300</b> |
| 804 Central Wisconsin                 | *        | *         | 135,000   | 93,700    | *         | 209,003   | 180,000   | 150,200   | 191,806        |
| 805 Western Wisconsin                 | *        | 111,325   | 114,684   | 124,620   | 135,050   | 150,853   | 163,846   | 173,657   | 184,629        |
| 811 Northeast Minnesota               | *        | *         | 65,573    | 79,113    | 94,487    | 101,322   | 118,422   | 140,589   | 152,160        |
| 812 Northern Minnesota                | *        | *         | 46,000    | 125,793   | 119,586   | 172,740   | 108,896   | 134,453   | 205,664        |
| 813 Northwest Minnesota               | *        | *         | 78,250    | 45,000    | 104,467   | 123,903   | 123,451   | 137,467   | 142,315        |
| 814 West Central Minnesota            | *        | *         | 87,420    | 91,537    | 95,340    | 103,821   | 106,556   | 116,176   | 124,949        |
| 815 Southern Minnesota                | *        | *         | 100,467   | 97,456    | 123,837   | 107,714   | 121,881   | 138,559   | 150,726        |
| 816 Southeast Minnesota               | *        | *         | 109,506   | 115,782   | 132,293   | 142,007   | 153,752   | 161,449   | 175,758        |
| 817 Central Minnesota                 | *        | *         | 88,805    | 97,038    | 112,203   | 128,610   | 127,488   | 146,566   | 160,782        |
| 840 North Dakota                      | *        | *         | *         | 101,615   | 98,059    | 88,257    | 91,483    | 93,821    | 106,024        |
| 850 South Dakota                      | *        | *         | *         | *         | *         | *         | *         | *         | 71,800         |
| 860 Western Iowa                      | *        | *         | 104,830   | *         | *         | 90,000    | *         | 45,000    | *              |
| 861 Eastern Iowa                      | *        | *         | *         | *         | *         | 110,000   | *         | 56,250    | 80,250         |

## RESIDENTIAL PROPERTY SALES MONTHLY FOR 2001, 2002 and 2003

|              | CLOSED SALES*<br>13 County Metro |               |               | PENDING SALES**<br>13 County Metro |               |               | LISTINGS PROCESSED<br>13 County Metro |               |               | AVERAGE SALE PRICE<br>13 County Metro |                  |                  |
|--------------|----------------------------------|---------------|---------------|------------------------------------|---------------|---------------|---------------------------------------|---------------|---------------|---------------------------------------|------------------|------------------|
|              | 2001                             | * 2002        | 2003          | 2001                               | * 2002        | 2003          | 2001                                  | * 2002        | 2003          | 2001                                  | * 2002           | 2003             |
| January      | 3,257                            | 3,148         | 3,110         | 3,782                              | 3,661         | 3,838         | 5,524                                 | 5,237         | 6,629         | \$190,517                             | \$205,638        | \$227,307        |
| February     | 2,222                            | 2,607         | 2,776         | 4,226                              | 4,007         | 4,183         | 4,837                                 | 5,110         | 5,947         | \$185,828                             | \$204,492        | \$226,614        |
| March        | 3,330                            | 3,637         | 3,633         | 5,067                              | 4,733         | 5,380         | 6,247                                 | 5,718         | 7,335         | \$190,295                             | \$207,853        | \$220,244        |
| April        | 3,762                            | 3,883         | 4,228         | 5,365                              | 5,414         | 6,133         | 6,472                                 | 7,007         | 8,268         | \$196,166                             | \$208,583        | \$229,570        |
| May          | 4,529                            | 4,562         | 4,942         | 5,805                              | 5,357         | 5,963         | 7,389                                 | 7,406         | 8,784         | \$194,776                             | \$216,387        | \$230,901        |
| June         | 5,142                            | 4,915         | 5,905         | 5,208                              | 5,067         | 6,441         | 6,958                                 | 6,787         | 8,684         | \$203,479                             | \$224,498        | \$242,902        |
| July         | 5,443                            | 5,657         | 6,264         | 5,015                              | 5,201         | 6,653         | 6,652                                 | 6,964         | 8,724         | \$210,446                             | \$230,381        | \$241,115        |
| August       | 5,502                            | 5,034         | 6,272         | 5,291                              | 5,036         | 5,715         | 7,162                                 | 7,298         | 7,718         | \$210,180                             | \$233,948        | \$247,396        |
| September    | 4,482                            | 4,833         | 5,908         | 3,886                              | 4,643         | 4,741         | 6,624                                 | 7,243         | 8,079         | \$210,736                             | \$222,145        | \$239,779        |
| October      | 5,072                            | 4,764         | 5,410         | 4,855                              | 4,726         | 4,760         | 6,906                                 | 7,057         | 7,756         | \$212,137                             | \$227,533        | \$243,163        |
| November     | 3,865                            | 4,080         | 4,032         | 3,904                              | 3,797         | 3,559         | 4,502                                 | 4,853         | 4,787         | \$200,790                             | \$227,949        | \$248,984        |
| December     | 3,692                            | 4,092         | 4,048         | 2,977                              | 3,360         | 3,092         | 2,588                                 | 3,260         | 3,667         | \$212,741                             | \$226,406        | \$246,700        |
| <b>TOTAL</b> | <b>50,298</b>                    | <b>51,212</b> | <b>56,528</b> | <b>55,381</b>                      | <b>55,002</b> | <b>60,458</b> | <b>71,861</b>                         | <b>73,940</b> | <b>86,378</b> | <b>\$203,136</b>                      | <b>\$221,275</b> | <b>\$238,446</b> |

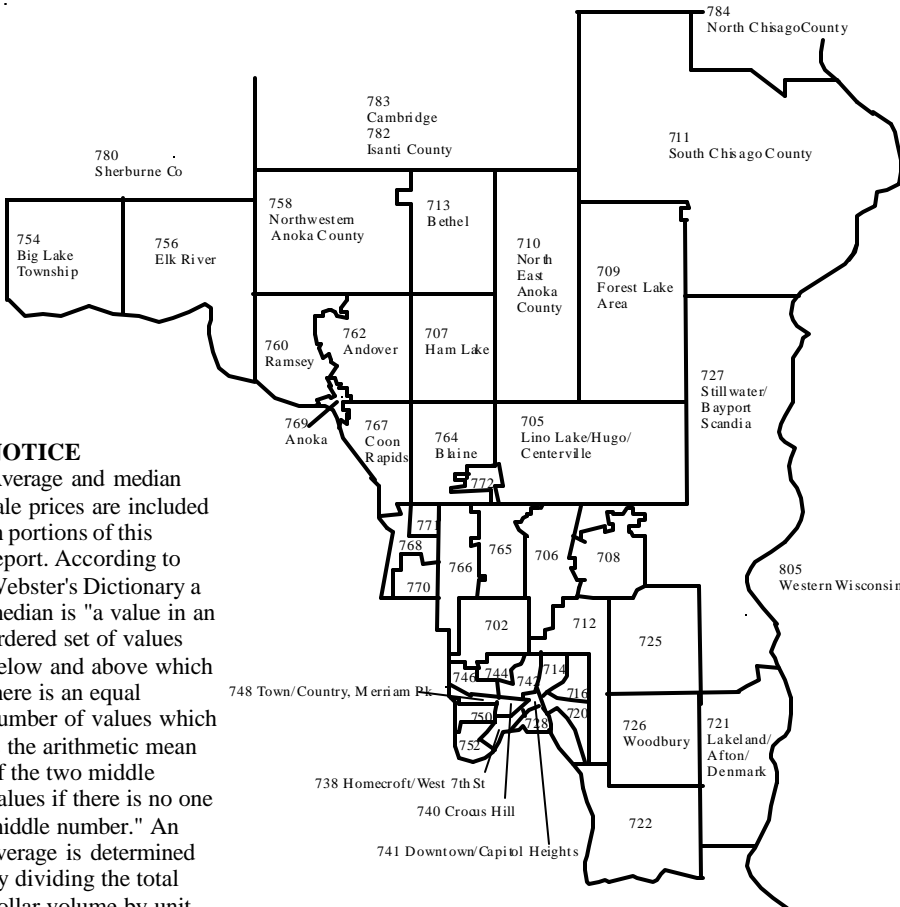
This report relates to single-family residential properties only. This includes condominiums, townhomes, and townhouses, but does not include duplexes, apartment buildings, other multi-family dwellings, lots, raw land, or commercial properties.

This report includes sales reported in the 13 county metro area: Anoka, Carver, Chisago, Dakota, Goodhue, Hennepin, Ramsey, Rice, Scott, Sherburne, St. Croix, Washington and Wright.

**Pending Sales** - The pending listings counts are based on when listings actually entered the pending status.

# DIVISION I

**Includes Anoka, Chisago, Ramsey, Washington [and some areas in Isanti, Sherburne and Wisconsin] Counties and the district changes made in 1996.**



### Division I

- 702 Falcon Heights/Lauderdale/Roseville
- 705 Lino Lakes/Hugo/Centerville
- 706 South Central Suburban
- 707 Ham Lake
- 708 White Bear Area
- 709 Forest Lake
- 710 Northeast Anoka County
- 711 Southern Chisago County
- 712 Maplewood/North St. Paul
- 713 Bethel
- 714 Phalen
- 716 Hillcrest/Dayton's Bluff/Hazel Park
- 720 Southeast St. Paul
- 721 Lakeland/Afton/Denmark
- 722 Newport/St. Paul Park/Cottage Grove
- 725 Pine Spings/Lake Elmo/Oakdale
- 726 Woodbury
- 727 Stillwater/Bayport
- 728 Riverview/Cherokee
- 738 Homecroft/West 7th St.
- 740 Crocus Hill
- 741 Downtown/Capitol Heights
- 742 Central
- 744 Como
- 746 St. Anthony/Midway
- 748 Town and Country/Merriam Park
- 750 Mac/Groveland/River Road Area
- 752 Highland Area
- 754 Big Lake Township
- 756 Elk River
- 758 Northwestern Anoka County
- 760 Ramsey
- 762 Andover
- 764 Blaine
- 765 Arden Hills/Shoreview
- 766 Moundsview/New Brighton/St. Anthony Village
- 767 Coon Rapids
- 768 Fridley
- 769 Anoka
- 770 Hilltop/Columbia Heights
- 771 Spring Lake Park
- 772 Lexington/Circle Pines
- 780 Sherburne County
- 782 Isanti County
- 783 Cambridge
- 784 Northern Chisago County
- 805 Western Wisconsin

### NOTICE

Average and median sale prices are included in portions of this report. According to Webster's Dictionary a median is "a value in an ordered set of values below and above which there is an equal number of values which is the arithmetic mean of the two middle values if there is no one middle number." An average is determined by dividing the total dollar volume by unit number.



# DIVISION III

Includes Hennepin, Carver, McLeod, Sibley [and some areas in Wright] counties and the district changes made in 1995.

