

FORECLOSURES AND SHORT SALES IN THE TWIN CITIES HOUSING MARKET



MINNEAPOLIS AREA Association
of REALTORS®
Q4-2009 Update

Area 726:

Woodbury

Lender-Mediated

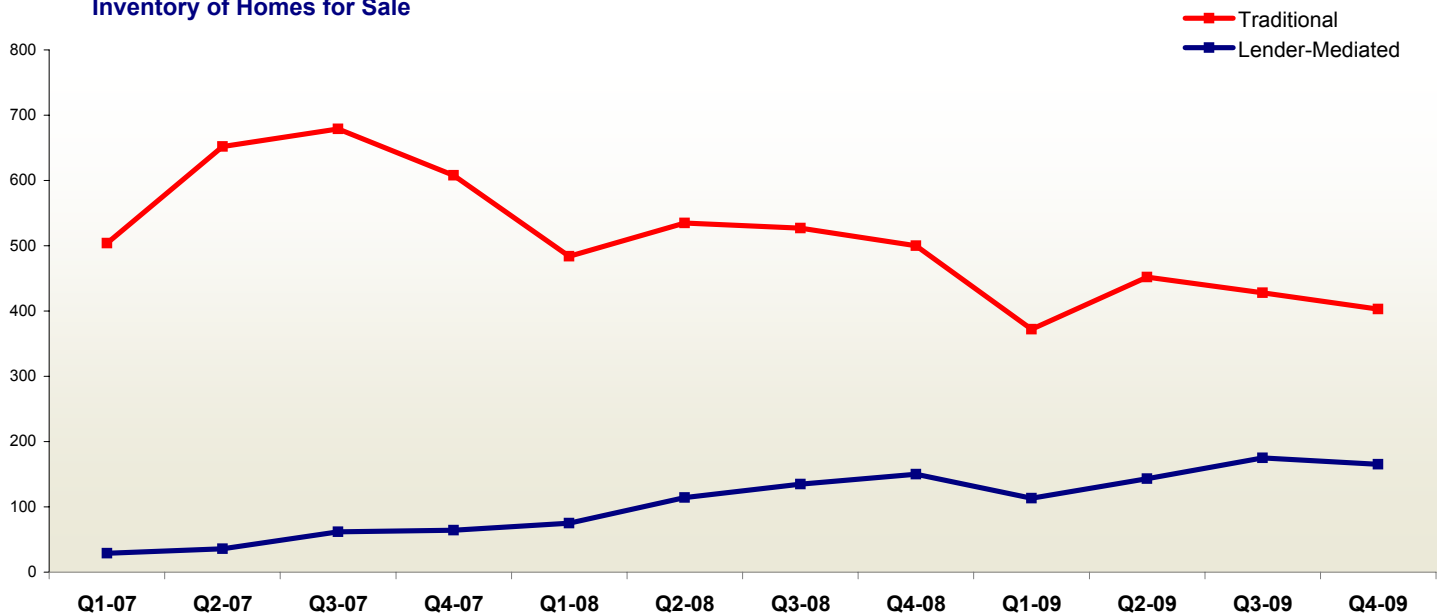
Traditional

	1-2009*	1-2010*	+/-	1-2009*	1-2010*	+/-
New Listings	420	509	+ 21.2%	1,575	1,418	- 10.0%
Closed Sales	206	313	+ 51.9%	731	681	- 6.8%
Inventory of Homes for Sale**	150	165	+ 10.0%	500	403	- 19.4%
Months Supply of Inventory**	7.0	5.5	- 21.4%	7.3	5.7	- 22.9%

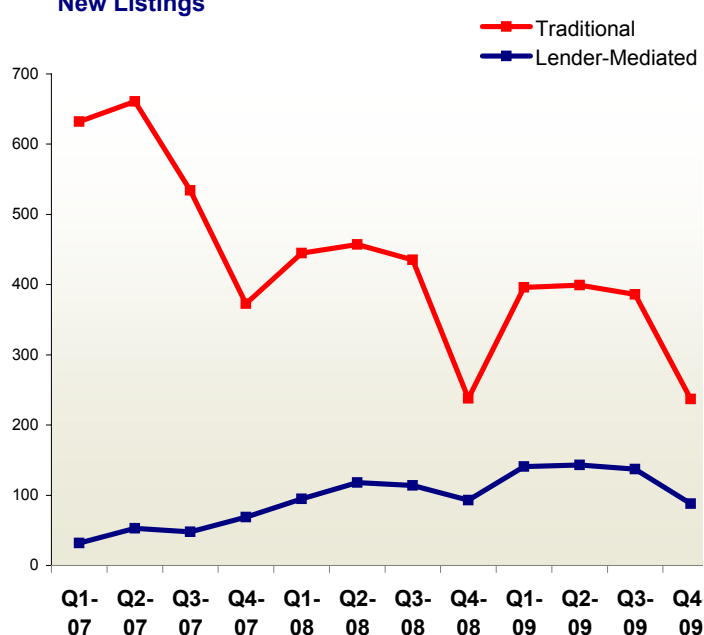
*For the prior twelve months through October

**As of the end of the period

Inventory of Homes for Sale



New Listings



Closed Sales



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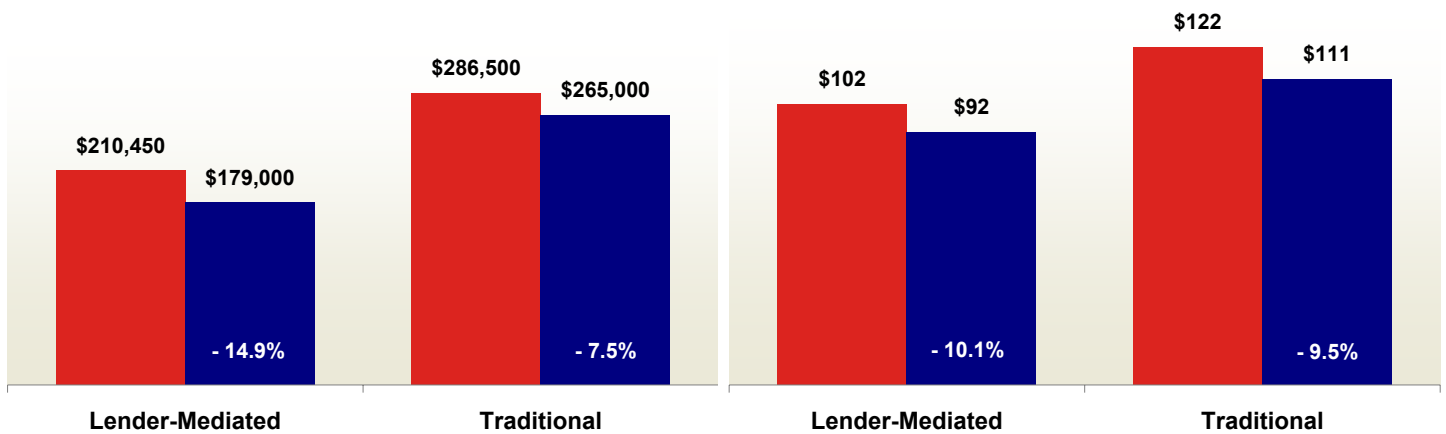
	1-2009*	1-2010*	+/-	1-2009*	1-2010*	+/-
Median Sales Price	\$210,450	\$179,000	- 14.9%	\$286,500	\$265,000	- 7.5%
Median Price Per Square Foot	\$102	\$92	- 10.1%	\$122	\$111	- 9.5%
Percent of Original List Price Received at Sale	91.0%	91.4%	+ 0.4%	93.9%	93.0%	- 0.9%
Days on Market Until Sale	151	142	- 6.2%	130	129	- 0.9%

Median Sales Price

■ 1-2008 thru 12-2008
■ 1-2009 thru 12-2009

Median Price Per Square Foot

■ 1-2008 thru 12-2008
■ 1-2009 thru 12-2009



Percent of Original List Price Received

■ 1-2008 thru 12-2008
■ 1-2009 thru 12-2009

Days on Market Until Sale

■ 1-2008 thru 12-2008
■ 1-2009 thru 12-2009

