

Local Market Update – January 2012

A RESEARCH TOOL PROVIDED BY THE MINNEAPOLIS AREA ASSOCIATION OF REALTORS®



MINNEAPOLIS AREA Association
of REALTORS®

East Bethel

- 4.2%

Change in
New Listings

- 25.0%

Change in
Closed Sales

+ 35.1%

Change in
Median Sales Price

	January			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	24	23	- 4.2%	24	23	- 4.2%
Closed Sales	8	6	- 25.0%	8	6	- 25.0%
Median Sales Price*	\$126,750	\$171,250	+ 35.1%	\$126,750	\$171,250	+ 35.1%
Average Sales Price*	\$118,875	\$164,217	+ 38.1%	\$118,875	\$164,217	+ 38.1%
Price Per Square Foot*	\$83	\$75	- 10.1%	\$83	\$75	- 10.1%
Percent of Original List Price Received*	84.8%	82.8%	- 2.4%	84.8%	82.8%	- 2.4%
Days on Market Until Sale	100	236	+ 135.8%	100	236	+ 135.8%
Inventory of Homes for Sale	83	69	- 16.9%	--	--	--
Months Supply of Inventory	9.7	5.9	- 38.8%	--	--	--

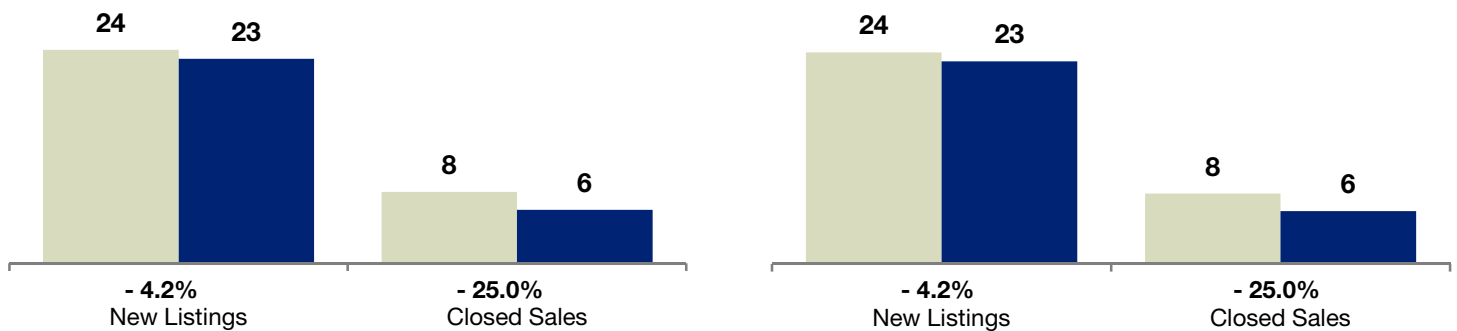
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

January

■ 2011 ■ 2012

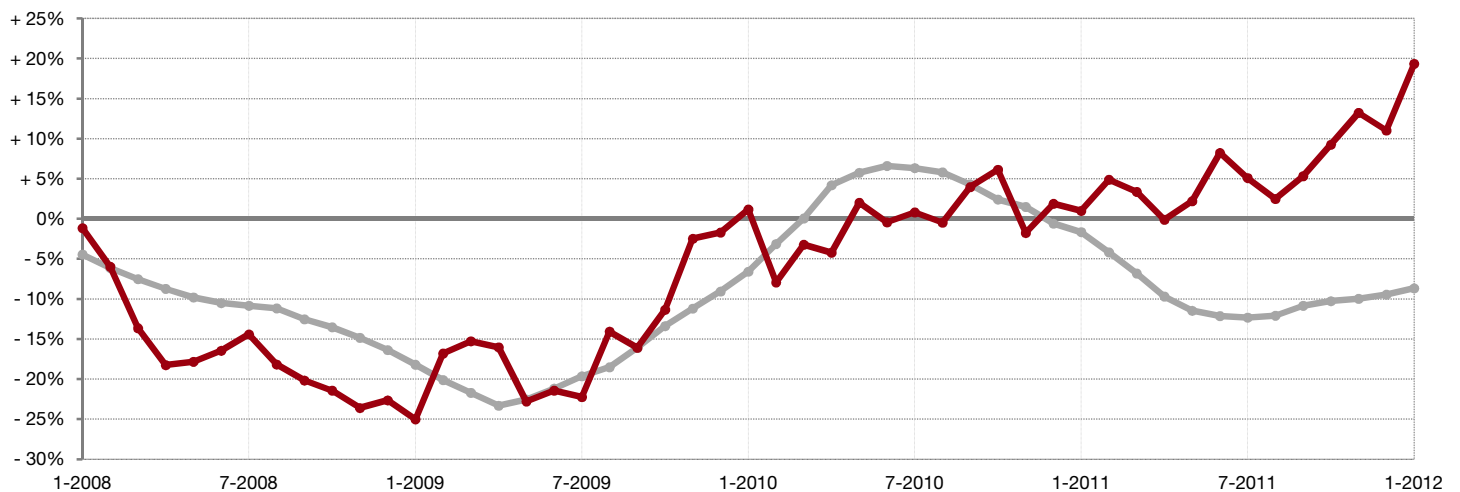
Year to Date


■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

Twin Cities Region — Grey line
East Bethel — Red line



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 8, 2012. All data from Regional Multiple Listing Service, Inc. | Powered by 10K Research and Marketing. | Sponsored by Royal Credit Union  www.rcu.org