

## 5 Zaj Lus Vimlicas Koj Yuav Tsum Muaj Kws REALTOR®

1. Kev yuav muag los sis yuav tsev yeej tsis yooj yim. Feem ntau, yuav muag los sis yuav tsev, yuav tsum muaj ntawv pov thawj qhia, ntawv kuaj tsev, nqi them tsev (mortgage), pab kas phais tsev, thiab lwm yam ntawv pov thawj ua nrog tsoom fwm los txiav txim tsev. Ib tus kws es paub tej hauj lwm no zoo yuav pab tau kom txhob nkim sij hawm thiab txhob ua tej yam yuam kev es poob nyiaj ntau.
2. Kev muag los sis yuav tsev yeej siv sij hawm ntau. Txawm kev lam mus zoo, los cov tsev nyob rau peb koog chaw no siv sij hawm li 76 hnub thiaj mam muag poob. Thiab nws yuav siv li ntawm 60 hnub tom qab es muaj neeg yuav mas cov ntaub ntawv thiaj li tiav.
3. Kev muag los sis yuav tsev nws siv nws ib yam lus. Yog koj tsis paub tias CMA txawv ntawm PUD li cas, koj yuav pom tias nws yog ib qho tseem ceeb es koj muaj ib tus kws es paub cov lus no.
4. REALTORS® tau nqis tes ua dhau los lawm. Feem coob ntawm cov tib neeg es yuav thiab muag tsev tsuas ua tej no tsawg tsawg zaus xwb, thiab ntev ntev xyoo mam ua ib zaug. Thiab txawm tias koj tau ua dua lawm los, tej kev cai lij choj lawv txawj pauv. Vim li no, kev muaj ib tus kws paub tab pab koj yog ib qho tseem ceeb heev.
5. REALTORS® pab yus txiav txim tau qhov nruab nrab. Vim tias lub vaj tsev yog tam li tsev neeg, qhov chaw so, thiab chaw ruaj ntseg, tsis yog plaub sab phab ntsa thiab qaum tsev xwb, kev muag tsev los sis kev yuav tsev yog ib qho siv laj lim tswv yim thiab kev xav ntau. Thiab rau coob leej, lub tsev yog ib yam es yuav siv nyiaj ntau tshaj plaws li lwm yam hauv lub neej. Kev muaj ib tus kws nyob sab nraud es nws pab txhawj thiab pom qhov nruab nrab, yuav pab tau kom koj ua tib zoo xav txog kev yuav siv nyiaj thiab yam kev xav es tseem ceeb tshaj rau koj.



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