



The Only Minnesota-Focused Senior Option for REALTORS®



RSA
REALTOR® SENIOR ADVISOR

The Choice Designation for Working with Minnesota Seniors

RSA LUNCH AND LEARN | MARCH 8, 11:30 A.M. – 1:00 P.M.
St. Therese Southwest (The Towers) | 1011 Feltl Ct, Hopkins, MN 55343

GUEST SPEAKER | CARLA SUTTER

MSW/LISW, Program Director at Care Management and Coordination, a program of Fairview. Carla will cover the elderly waiver program, Medicaid, subsidized housing programs and other topics.

Lunch will be provided so please RSVP to 952.908.2602.

REALTOR® SENIOR ADVISOR

RSA stands for REALTOR® Senior Advisor. An RSA is a licensed real estate agent in Minnesota who has chosen to focus 18 hours of study toward skills specific to working with seniors. The RSA designation is awarded to REALTORS® by the Minneapolis Area Association of REALTORS®. It is the only senior designation available that focuses on locally relevant content and resources that enable Minnesota REALTORS® to be more effective with Minnesota seniors.

The RSA course of study covers these topics:

- Minnesota resources for seniors
- Principles of aging
- Trends in aging
- Financial and estate planning
- Senior housing
- Continuum of care services available in MN
- Introduction to local senior industry professionals
- Business ethics with seniors
- How to effectively work with seniors
- Unique real estate issues facing seniors

For information, please visit www.mplsrealtor.com or call 952.908.2602. We would be more than happy to help get you on the path to senior-friendly real estate.



MINNEAPOLIS AREA Association
of REALTORS®

EPD
EDUCATION &
PROFESSIONAL DEVELOPMENT