

THE SOURCE

MPLSREALTOR.COM

MARCH | APRIL 2012



Education At Glance

- 3/1 – Strength Essentials Workshop
9:00 a.m. – 12:30 p.m. | MAAR | No CE
- 3/2 – Get'er Done: COE, Agency & Fair Housing
8:30 a.m. – 12:15 p.m. | MAAR | 3.75 CE
- 3/6 – St. Louis Park Realtor® Forum
8:30 a.m. – 11:30 | Icon Theatre, West End | 3 CE
- 3/8 – Residential Leasing 2011 – 2012 **FULL**
8:30 a.m. – 11:30 p.m. | MAAR | 3.75 CE
- 3/8 – Listing Photography Workshop 1 **FULL**
1:00 p.m. – 4:00 p.m. | MAAR | 3 CE
- 3/15 – Social Strategies: Facebook
9:00 a.m. – noon | MAAR | 3 CE pending
- 3/15 – The Power of Vertical Markets
1:00 p.m. – 4:00 p.m. | MAAR | 3 CE
- 3/21 – Underwriting: What You Need to Know
1:00 p.m. – 4:00 p.m. | MAAR | 3 CE
- 3/22 – FHA: “Before” Foreclosure and “After” Disposition
9:00 a.m. – noon | MAAR | 3 CE pending
- 3/22 – Identity Theft
1:00 p.m. – 4:00 p.m. | MAAR | 3 CE
- 3/23 – Get'er Done: COE, Agency & Fair Housing
8:30 a.m. – 12:15 p.m. | MAAR | 3.75 CE
- 3/24 – Get'er Done: COE, Agency & Fair Housing
8:30 a.m. – 12:15 p.m. | MAAR | 3.75 CE
- 3/28 – Conversations That Matter
9:00 a.m. – noon | MAAR | 3 CE
- 3/28 – Social Strategies: LinkedIn/ Twitter
1:00 p.m. – 4:00 p.m. | MAAR | 3 CE pending



2012 CE Requirements:
Code of Ethics
Agency & Fair Housing
Residential Leasing

Get'er Done: Code of Ethics Agency & Fair Housing

This class will meet the NAR membership Code of Ethics requirement (to be completed by 12/31/2012) and the Minnesota license renewal requirement of 1 hour of Agency and 1 hour of Fair Housing.

3/2, 3/23, 3/24 | 8:30 a.m. – 12:15 p.m. | MAAR | 3.75
\$29.00 early bird. \$39.00 1 week prior to class.

Residential Leasing 2011 – 2012

Effective July 1, 2011 the MN Dept of Commerce instituted mandatory real estate agent training. For the year 7/1/2011 to 6/30/2012, the mandatory topic is Residential Leasing. The purpose of the course is to insure that all real estate licensees in the state of Minnesota have a basic understanding of the various components relating to Residential Leasing.

3/8, 4/12, 4/19 – Residential Leasing 2011 – 2012
Check www.mplsrealtor.com for details | 3.75



MINNEAPOLIS AREA Association
of REALTORS®

From House to Home

Discover the potential that your home holds to positively influence your life.

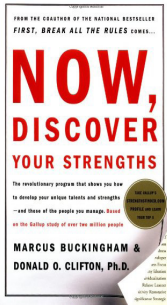


March 24, 8:30 a.m. – 12:30 p.m.

Normandale Community College

\$49.00 early bird | \$59.00 After March 16.

To register for this class call 952.358.8343 or visit www.normandale.augusoft.net.



Strength Essentials Workshops

March 1 & April 28, 9:00 a.m. – 12:30 p.m.

Location: MAAR

Instructor: Nancy Scott

Cost: \$75

For several years, Now Discover Your Strengths by Marcus Buckingham and Don Clifton has touched a nerve in many business communities.

More and more of today's workforce members are unhappy in their current jobs and are reluctant to make a change resulting in unhealthy work environments.

The strength movement has caught fire and companies are encouraging their employees to complete the brief assessment and begin making incremental changes that play to their strengths.

The idea is to mid-course correct your career NOW and create the work experience you have always known was right for you.

Space limited to 10 participants

Education At Glance

4/4 – Filling the Pipeline
9:00 a.m. – 4:00 p.m. | MAAR | 6 CE

4/5 – Social Media Ethics: When Geek Meets Greek
9:00 a.m. – noon | MAAR | 3 CE pending

4/5 – Making Your Listing Appraiser Friendly
1:00 p.m. – 4:00 p.m. | MAAR | 3 CE

4/6 – Get'er Done: COE, Agency & Fair Housing
8:30 a.m. – 12:15 p.m. | MAAR | 3.75 CE

4/11 – Sold On Osseo Area Schools
8:30 a.m. – 11:30 a.m. | Maple Grove Sr. High | 3 pending

4/11 – Listings That Sell Themselves
9:00 a.m. – noon | MAAR | 3 CE

4/11 – Size Matters
1:00 p.m. – 4:00 p.m. | MAAR | 3 CE

4/12 – Residential Leasing 2011 – 2012
8:30 a.m. – 12:15 p.m. | RCU | 3.75 CE

4/18 – BPO's Agent Role in Valuation
8:30 a.m. – 5:00 p.m. | MAAR | 7.5 CE

4/19 – Residential Leasing 2011 – 2012
8:30 a.m. – 12:15 p.m. | Plymouth Creek Center | 3.75 CE

4/20 – Get'er Done: COE, Agency & Fair Housing
8:30 a.m. – 12:15 p.m. | MAAR | 3.75 CE

4/21 – Get'er Done: COE, Agency & Fair Housing
8:30 a.m. – 12:15 p.m. | MAAR | 3.75 CE

4/25 – Matrix: CMA, Taxes & Statistics
9:00 a.m. – 11:30 p.m. | MAAR | 2.50 CE

4/25 – Cultural Proficiency: Latino Culture
1:00 p.m. – 3:00 p.m. | MAAR | 2 CE pending

4/26 – RSA Understanding the Senior Client
9:00 a.m. – noon | MAAR | 3 CE

4/26 – RSA Senior Health & Housing
1:00 p.m. – 4:00 p.m. | MAAR | 3 CE

4/28 – Strength Essentials Workshop
9:00 a.m. – 12:30 p.m. | MAAR | No CE

For course descriptions or to register, please visit mplsrealtor.com and click on the calendar.

For more class information, contact our Education Department at 952.908.2602.